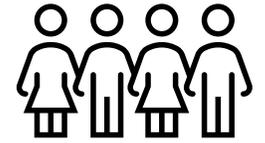


2022 Membership Update

Board of Trustees Meeting

March 2, 2022

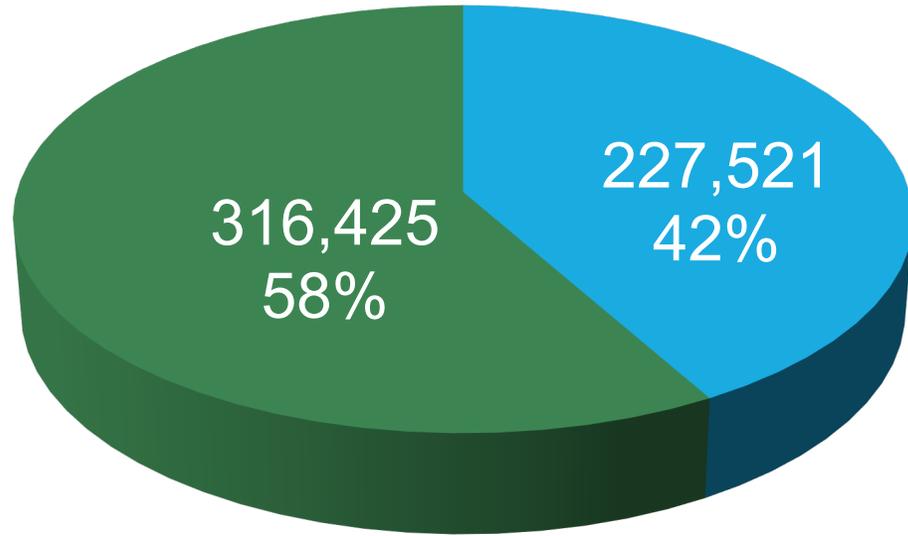
2021 Membership Summary



- For 2021, overall membership ranged from a high of 747,619 in January to 740,432 in December.
- Average overall membership for 2021 was 742,870, including:
 - 528,092 subscribers
 - 214,778 dependents
- For historical perspective, average overall membership in 2015 was 686,621, including:
 - 501,953 subscribers
 - 184,668 dependents

Non-Medicare Enrollment

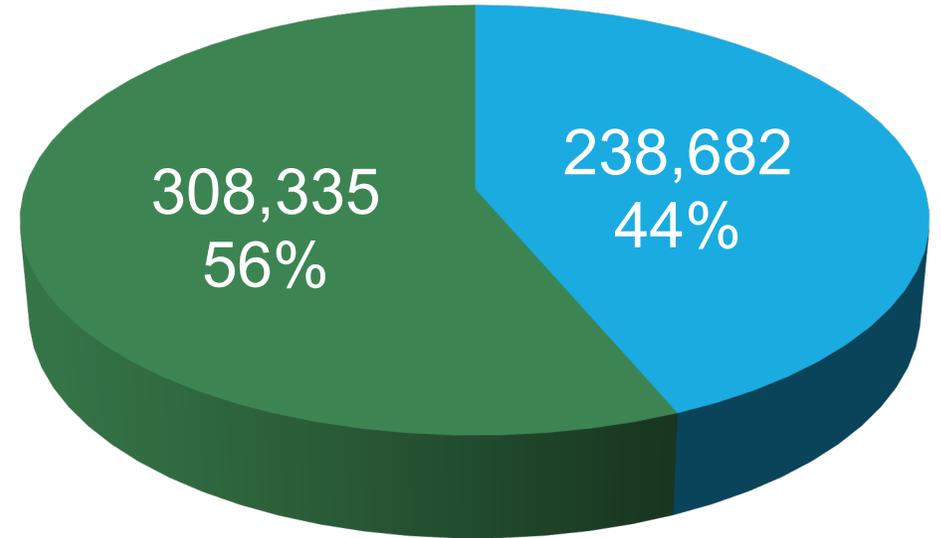
December 2021



543,946 total members

- 70/30 PPO Plan
- 80/20 PPO Plan

January 2022

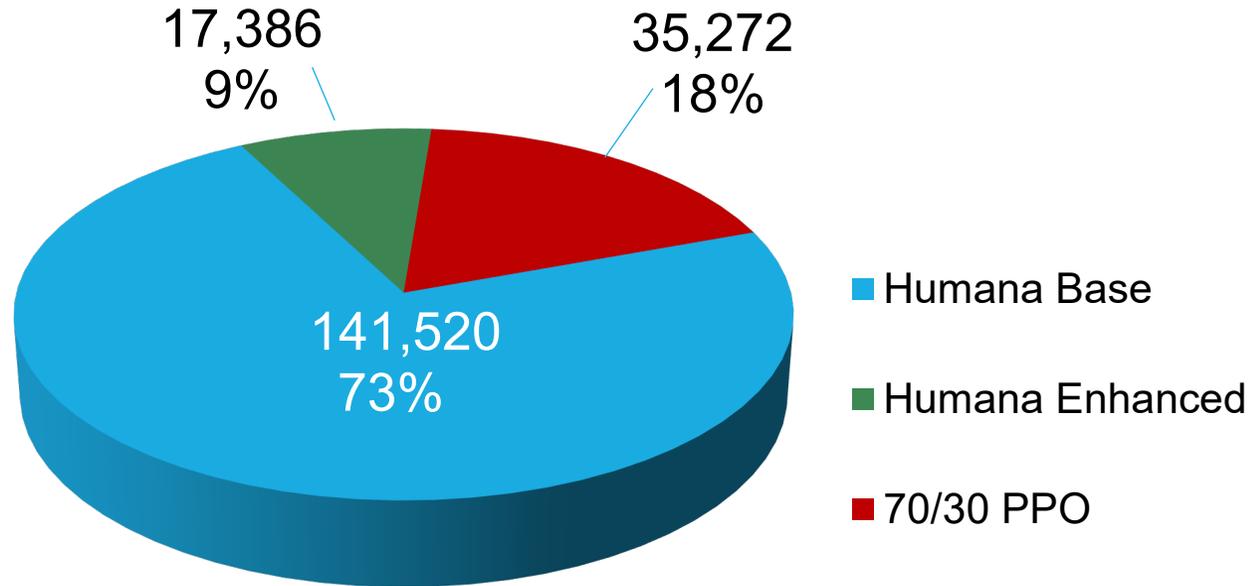


547,017 total members

Does not include HDHP membership.

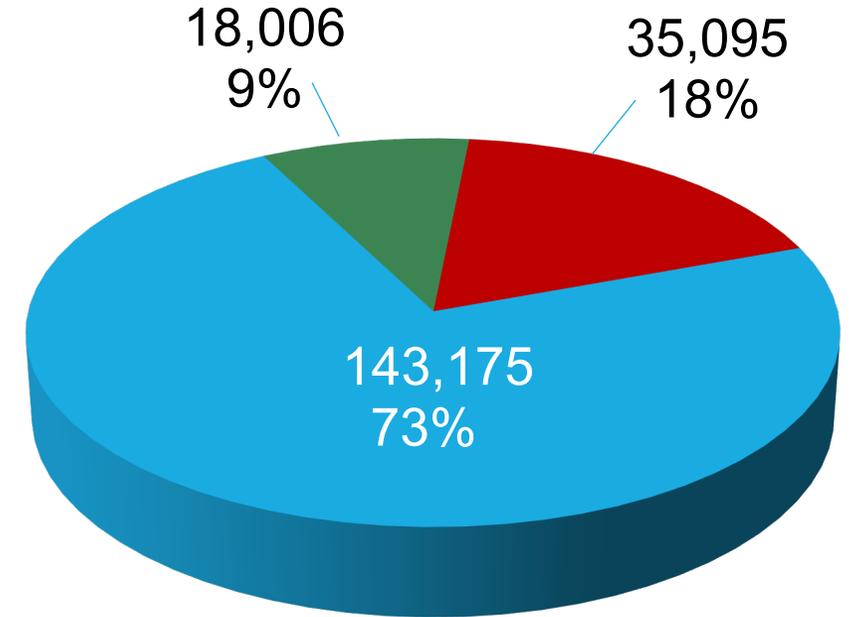
Medicare Primary Enrollment

December 2021



194,178 Medicare members

January 2022



196,276 Medicare members

- The Medicare Advantage Open Enrollment Period runs from Jan. 1 – March 31, 2022, so these numbers could fluctuate.
- Plan members enrolled in a Medicare Advantage Plan will be able to make one change during this period.
- Plan members enrolled in the 70/30 PPO Plan will not be able to change plans.

2021 Medicare Auto-Enrollment Results (*throughout year*)

- In 2021, 9,972 non-active members became Medicare primary
 - 8,516 (85%) initially enrolled in MAPD Base Plan
 - 1,456 (15%) initially enrolled into 70/30 PPO Plan
- Transitions prior to benefit eligibility date
 - Of the 8,516 originally enrolling in the MAPD Base Plan, **2,372 elected to move to the 70/30 PPO plan**
 - Of the 1,456 originally enrolling in the 70/30 PPO plan, 356 elected to move to the MAPD plan
- Results
 - 6,500 (65%) total new enrollments into one of the MAPD Plans
 - 3,472 (35%) members ultimately enrolled into the 70/30 PPO Plan

Medicare Enrollment (2015 to Present)

- A look back to Medicare enrollment since 2015.

Year	MAPDP	70/30 PPO Plan	Total Med Prime Enrollment
2015	104,600 (73%)	39,025	143,625
2016	109,661 (72%)	42,359	152,020
2017*	121,337 (76%)	39,331	160,668
2018	143,886 (85%)	24,396	168,282
2019**	152,689 (87%)	23,067	175,756
2020	155,860 (85%)	26,708	182,568
2021	157,903 (83%)	31,676	189,579
2022	161,185 (82%)	34,888	196,073

**First year with only one MAPDP carrier.*

***All 70/30 members had been moved to the MAPDP Base Plan for the start of OE.*

2023 Enrollment Strategy

- **Move all Non-Medicare subscribers to the 70/30 Plan for the start of OE.**
 - If subscriber has no other changes, then the only requirement would be to complete the tobacco attestation and follow the enrollment workflow and enroll in the 80/20 PPO Plan if desired.

Non-Medicare Enrollment Status	Maps to this Plan for 2023 Open Enrollment
70/30 PPO Plan	70/30 PPO Plan
80/20 PPO Plan	70/30 PPO Plan

- **Move all Medicare subscribers enrolled in the 70/30 PPO Plan to the Base Medicare Advantage Plan.**

2022 Medicare Primary Enrollment Status	Maps to this Plan for 2023 Open Enrollment
70/30 PPO Plan*	Base Medicare Advantage Plan
Base Medicare Advantage Plan	Base Medicare Advantage Plan
Enhanced Medicare Advantage Plan	Enhanced Medicare Advantage Plan

*Members that do not have Medicare Part B will not be auto enrolled as they are not eligible for MAPDP.

2019 Open Enrollment Period Results

- The Plan auto-enrolled all Medicare Primary Members into the MAPD Base Plan prior to the start of Open Enrollment for the 2019 benefit year.
- Below shows the member migration resulting from auto-enrollment.
 - Auto-enrollment created a lift of 5%
 - MA Open Enrollment Period created leakage of 3%

	70/30 PPO Plan	MAPDP	Total Med Prime
November 2018 Enrollment	27,247	146,933 (84%)	174,180
January 2019 Enrollment at the end of OE	19,597	157,431 (89%)	177,028
April 2019 Enrollment after the MAOEP	24,131	152,740 (86%)	176,871