



# 2013-14 State Fiscal Year Financial Report

**Board of Trustees Meeting** 

August 1, 2014

A Division of the Department of State Treasurer

### Financial Results: Actual v. Budgeted Fiscal Year 2013-14

Fiscal Year 2013-14	Actual thru June 2014	Certified Budget (per Segal 8-19-13)	Variance Over/(Under) Budget	
Beginning Cash Balance	\$783.5 m	\$755.7 m	\$27.8 m	
Plan Revenue	\$3.020 b	\$2.960 b	\$60.0 m	
Net Claims Payments	\$2.619 b	\$2.730 b	(\$111.4 m)	
Medicare Advantage Premiums	\$78.5 m	\$86.8 m	(\$8.3 m)	
Net Administrative Expenses	\$148.1 m	\$182.4 m	(\$34.3 m)	
Total Plan Expenses	\$2.845 b	\$2.999 b	(\$154.0 m)	
Net Income/(Loss)	\$175.1 m	(\$38.9 m)	\$214.0 m	
Ending Cash Balance	\$958.6 m	\$716.8 m	\$241.8 m	



#### Adjusted Variance Report Fiscal Year 2013-14

Fiscal Year 2013-14	Actual thru June 2014, As Adjusted	Certified Budget (per Segal 8-19-13)	Variance Over/(Under) Budget	
Plan Revenue *	\$3.014 b	\$2.960 b	\$53.8 m	
Net Claims Payments ^	\$2.650 b	\$2.730 b	(\$79.8 m)	
Medicare Advantage Premiums	\$78.5 m	\$86.8 m	(\$8.3 m)	
Net Administrative Expenses	\$148.1 m	\$182.4 m	(\$34.3 m)	
Total Plan Expenses	\$2.877 b	\$2.999 b	(\$122.4 m)	
Net Income/(Loss)	\$137.3 m	(\$38.9 m)	\$176.2 m	

<sup>\*</sup> Adjusted for timing issues and to exclude non-budgeted revenue.

<sup>^</sup> Adjusted for timing issues and to remove the impact of a larger-than-expected pharmacy rebate true-up payment.



#### Financial Results Actual v. Budgeted Fiscal Year 2013-14

#### Per Member Per Month (PMPM) Analysis

Fiscal Year 2013-14	Actual thru June 2014	Certified Budget (per Segal 8-19-13)	Variance Over/(Under) Budget	
Plan Revenue	\$373.08	\$370.14	\$2.94	
Net Claims Payments	\$324.23	\$341.10	(\$16.87)	
Medicare Advantage Premiums	\$9.72	\$10.85	(\$1.13)	
Net Administrative Expenses	\$18.34	\$22.79	(\$4.45)	
Total Plan Expenses	\$352.29	\$374.74	(\$22.45)	
Net Income/(Loss)	\$20.79	(\$4.60)	\$25.39	

Comparing actual results to the budget projection on a PMPM basis helps correct for changes in membership that occurred during the year.



#### Adjusted Variance Report Fiscal Year 2013-14

#### Per Member Per Month (PMPM) Analysis

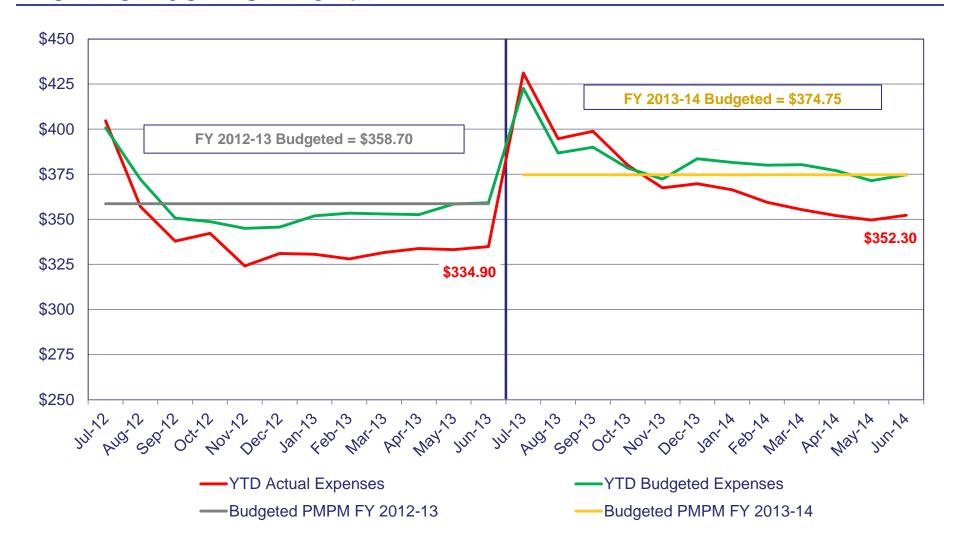
Fiscal Year 2013-14	Actual thru June 2014, as Adjusted	Certified Budget (per Segal 8-19-13)	Variance Over/(Under) Budget	
Plan Revenue *	\$372.32	\$370.14	\$2.18	
Net Claims Payments ^	\$328.15	\$341.10	(\$12.95)	
Medicare Advantage Premiums	\$9.72	\$10.85	(\$1.13)	
Net Administrative Expenses	\$18.34	\$22.79	(\$4.45)	
Total Plan Expenses	\$356.21	\$374.74	(\$18.53)	
Net Income/(Loss)	\$16.11	(\$4.60)	\$20.71	

<sup>\*</sup> Adjusted for timing issues and to exclude non-budgeted revenue.

<sup>^</sup> Adjusted for timing issues and to remove the impact of a larger-than-expected pharmacy rebate true-up payment.



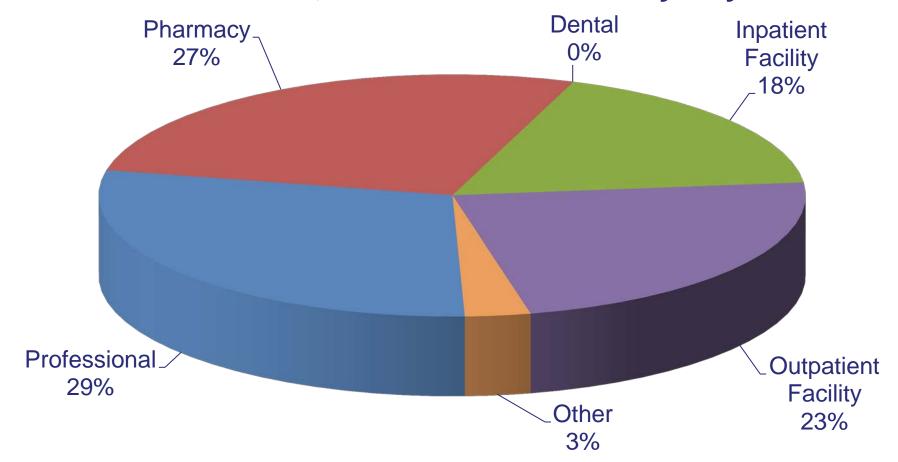
### Fiscal Year 2013-14 Expenditure Trend Per Member Per Month





### Allocation of Claims Expenditures Fiscal Year 2013-14

#### **Includes Medical, Blue Card & Pharmacy Payments**



Source: BCBSNC Summary of Billed Charges



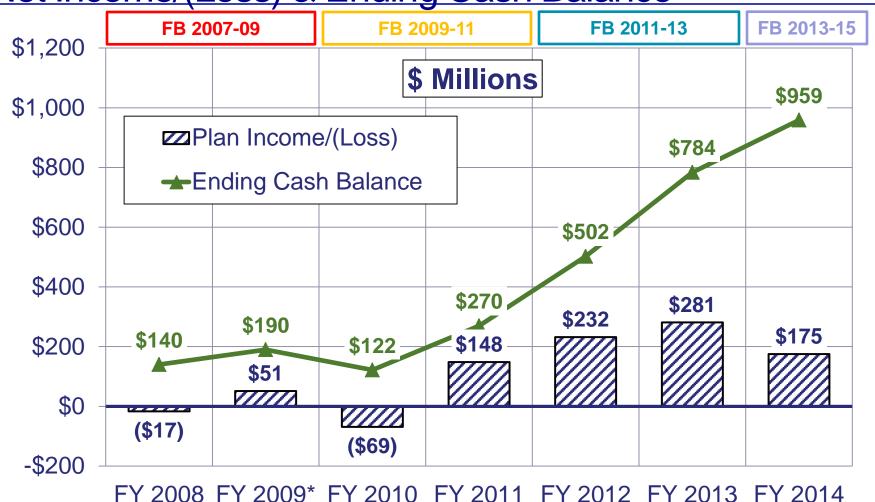
Recent Historical Financial Results

Revenues and Expenses FB 2007-09 FB 2009-11 FB 2011-13 FB 2013-15 \$3.2 **Billions** \$3.020 \$2.960 \$3.0 \$2.852 \$2.798 \$2.8 \$2.845 \$2.676 \$2.559 \$2.679 \$2.6 \$2,650 \$2.620 \$2.625 \$2.4 \$2,290 \$2.490 \$2.2 \$2.273 → Revenues - Expenses \$2.0 FY 2008 FY 2009\* FY 2010 FY 2011 FY 2012 FY 2013 FY 2014

<sup>\*</sup>FY 2009 revenues include a \$250 million general fund appropriation from the State.



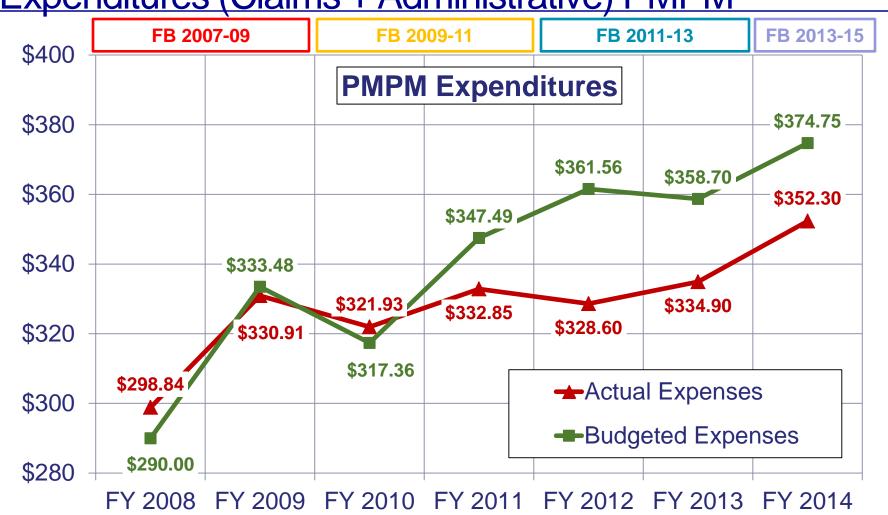
## Recent Historical Financial Results <a href="Net Income/(Loss)">Net Income/(Loss)</a> & Ending Cash Balance



\*The Plan received a \$250 million general fund appropriation from the State in FY 2009.

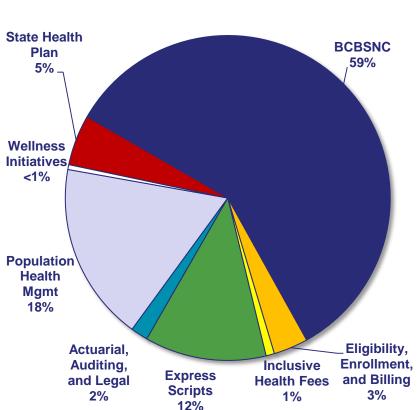


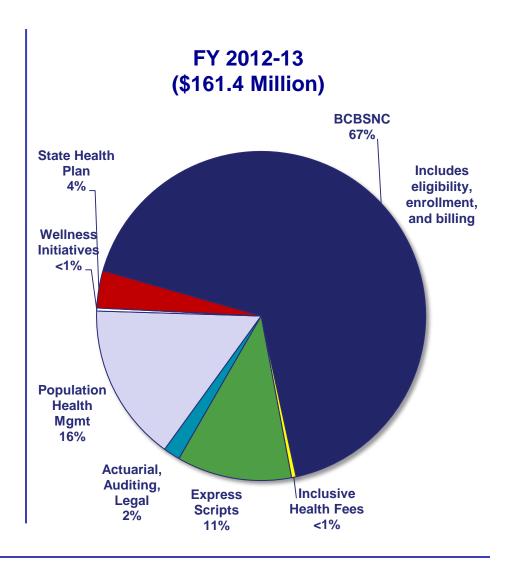
## Recent Historical Financial Results Expenditures (Claims + Administrative) PMPM



## Fiscal Year 2013-14 Administrative Expenses

FY 2013-14 (\$148.1 Million)







	North Carolina State Health Plan for Teachers and	d State Employees	<b>.</b>						
	Summary of Operations (Cash Basis)	Α Α	В	С	D	E	F	G	н
	Consolidated Report, Actual vs. Certified Budget For the Month Ended June 2014  Fiscal Year 2013- 2014	Actual June 2014	Certified Budget June 2014	Monthly Variance Over/(Under) Certified Budget	Actual Year to Date FY 2013-14	Certified Budget Year to Date FY 2013-14	Year to Date Variance Over/(Under) Certified Budget	Annual Certified Budget FY 2013-14	Year to Date Variance Over/(Under) Annual Certified Budget
1	Plan Revenue:								
2 3 4 5 6 7 8	Member Premiums Premium Refunds/Retroactive Disenrollments Medicare Part D (RDS) Subsidy Medicare PDP (EGWP + Wrap) Subsidy Medicare Advantage (MA) Subsidy Federal Early Retiree Reinsurance Program (ERRP) Net Premium & Other Contributions	\$ 239,533,989 (30) 1,282,754 - 111,598 - 240,928,311	\$ 243,531,900 (124,138) 519,277 - - 243,927,039	\$ (3,997,911) 124,108 763,477 - 111,598 - (2,998,728)	\$ 2,941,097,678 (299,923) 11,583,652 63,780,569 417,565 -	\$ 2,902,567,015 (1,466,766) 6,218,762 50,346,402 - 2,957,665,413	\$ 38,530,663 1,166,843 5,364,890 13,434,167 417,565 - 58,914,128	\$ 2,902,567,015 (1,466,766) 6,218,762 50,346,402 - 2,957,665,413	\$ 38,530,663 1,166,843 5,364,890 13,434,167 417,565 58,914,128
10 11		369,223	244,520	124,703	3,861,263 54,972	2,868,131	993,132 54,972	2,868,131	993,132 54,972
13 14	Other Revenue	369,223	244,520	124,703	3,916,235	2,868,131	1,048,104	2,868,131	1,048,104
15	Total Plan Revenue (excludes internal transfers)	241,297,534	244,171,559	(2,874,025)	3,020,495,776	2,960,533,544	59,962,232	2,960,533,544	59,962,232
16 17 18	Plan Expenses:								
	Medical Claim Payments	185,033,694	202,906,472	(17,872,778)	1,989,574,333	2,107,493,114	(117,918,781)	2,107,493,114	(117,918,781)
	Medical Claim Refunds/Recoveries Net Medical Claims	(1,276,891) 183,756,803	(2,215,314) 200,691,158	938,423 (16,934,355)	(22,450,766) 1,967,123,567	(24,643,884) 2,082,849,230	2,193,118 (115,725,663)	(24,643,884) 2,082,849,230	2,193,118 (115,725,663)
	Pharmacy Claim Payments Pharmacy Claim Rebates	50,170,813	43,164,795	7,006,018	743,680,114 (91,653,105)	699,653,578 (52,353,361)	44,026,536 (39,299,744)	699,653,578 (52,353,361)	44,026,536 (39,299,744)
	Pharmacy Claim Refunds/Recoveries	93,603	-	93,603	(398,652)	-	(398,652)	-	(398,652)
20	Net Pharmacy Claims	50,264,416	43,164,795	7,099,621	651,628,357	647,300,217	4,328,140	647,300,217	4,328,140
28 29	Net Claim Payments	234,021,219	243,855,953	(9,834,734)	2,618,751,924	2,730,149,447	(111,397,523)	2,730,149,447	(111,397,523)
	Medicare Advantage Premium Payments	12,382,444	14,507,486	(2,125,042)	78,538,847	86,864,744	(8,325,897)	86,864,744	(8,325,897)
32	Net Administrative Expenses	13,001,226	15,181,071	(2,179,845)	148,134,913	182,446,628	(34,311,715)	182,446,628	(34,311,715)
33 34 35	Total Plan Expenses (excludes internal transfers)	259,404,889	273,544,510	(14,139,621)	2,845,425,684	2,999,460,819	(154,035,135)	2,999,460,819	(154,035,135)
36	Plan Income/(Loss)	(18,107,355)	(29,372,951)	11,265,596	175,070,092	(38,927,275)	213,997,367	(38,927,275)	213,997,367
37 38 39	Cash Availability:								
40		976,665,395	746,195,170	230,470,225	783,487,948	755,749,494	27,738,454	755,749,494	27,738,454
41 42	Ending Cash Balance/(Deficit)	958,558,040	716,822,219	241,735,821	958,558,040	716,822,219	241,735,821	716,822,219	241,735,821
	Target Stabilization Reserve @ 6/30/14	239,446,206	239,446,206	-	239,446,206	239,446,206	-	239,446,206	-
	Cash Balance Over/(Under) Reserve Target	\$ 719,111,834	\$ 477,376,013	\$ 241,735,821	\$ 719,111,834	\$ 477,376,013	\$ 241,735,821	\$ 477,376,013	\$ 241,735,821

#### Comments

- a. Premium receivables totaled \$102,374.34 as of June 30, 2014.
- b. The average weekly medical claims cost net of claims refunds was \$36,751,360.60 for the five scheduled weekly claim cycles.
- c. Total pharmacy claims, before rebates and refunds, included two bi-weekly invoice cycles averaging \$25,085,406.50 per cycle.
- d. The target stabilization reserve is 8.5% of the projected net claims and Medicare Advantage premiums for Fiscal Year 2013-14.
- e. Minor differences compared to other reports are due to rounding.

	North Carolina State Health Plan for Teachers and								
	Summary of Operations (Cash Basis)	A		В	С	D	E	F	G
	Current Year Actual vs. Prior Year Actual For the Month Ended June 2014 Fiscal Year 2013-2014	Current Year Actual June 2014		Prior Year Actual June 2013	Current Year to Date Actual FY 2013-14 thru June	Prior Year to Date Actual FY 2012-13 thru June	Current Year Certified Annual Budget FY 2013-14	Prior Year Annual Budget FY 2012-13	Prior Year Actual Results FY 2012-13
1	Plan Revenue:								
2 3 4 5 6 7 8	Member Premiums Premium Refunds/Retroactive Disenrollments Medicare Part D (RDS) Subsidy Medicare PDP (EGWP + Wrap) Subsidy Medicare Advantage (MA) Subsidy Federal Early Retiree Reinsurance Program (ERRP)	\$ 239,533,989 (30) 1,282,754 - 111,598	\$	231,487,077 (51,743) 540,586 3,989,104	\$ 2,941,097,678 (299,923) 11,583,652 63,780,569 417,565	\$ 2,895,366,140 (487,819) 38,056,016 24,435,483 - (558,219)	\$ 2,902,567,015 (1,466,766) 6,218,762 50,346,402	\$ 2,872,808,844 (1,437,243) 39,519,892 19,759,856	\$ 2,895,366,140 (487,819) 38,056,016 24,435,483 - (558,219)
9 10	Net Premium & Other Contributions	240,928,311		235,965,024	3,016,579,541	2,956,811,601	2,957,665,413	2,930,651,349	2,956,811,601
11 12		369,223		295,603	3,861,263 54,972	3,117,666 119,047	2,868,131	5,658,262	3,117,666 119,047
13 14	Other Revenue	369,223		295,603	3,916,235	3,236,713	2,868,131	5,658,262	3,236,713
15	Total Plan Revenue (excludes internal transfers)	241,297,534		236,260,627	3,020,495,776	2,960,048,314	2,960,533,544	2,936,309,611	2,960,048,314
16 17 18	Plan Expenses:								
19 20	Medical Claim Payments Medical Claim Refunds/Recoveries	185,033,694 (1,276,891)		160,836,063 (1,594,137)	1,989,574,333 (22,450,766)	1,858,096,405 (23,467,914)	2,107,493,114 (24,643,884)	2,003,583,417 (31,216,928)	1,858,096,405 (23,467,914)
21		183,756,803		159,241,926	1,967,123,567	1,834,628,491	2,082,849,230	1,972,366,489	1,834,628,491
22 23 24 25	Pharmacy Claim Rebates	50,170,813 - 93,603		64,053,421 - (24,328)	743,680,114 (91,653,105) (398,652)	755,896,440 (69,641,941) (3,476,790)	699,653,578 (52,353,361)	743,853,418 (53,173,873)	755,896,440 (69,641,941) (3,476,790)
26	Net Pharmacy Claims	50,264,416		64,029,093	651,628,357	682,777,709	647,300,217	690,679,545	682,777,709
27 28 29	Net Claim Payments	234,021,219		223,271,019	2,618,751,924	2,517,406,200	2,730,149,447	2,663,046,034	2,517,406,200
30	Medicare Advantage Premium Payments	12,382,444		-	78,538,847	-	86,864,744	-	-
	Net Administrative Expenses	13,001,226		13,364,005	148,134,913	161,401,639	182,446,628	189,387,392	161,401,639
33 34 35	Total Plan Expenses (excludes internal transfers)	259,404,889		236,635,024	2,845,425,684	2,678,807,839	2,999,460,819	2,852,433,426	2,678,807,839
36	Plan Income/(Loss)	(18,107,355)		(374,397)	175,070,092	281,240,475	(38,927,275)	83,876,185	281,240,475
37 38 39	Cash Availability:								
40 41	Beginning Cash Balance/(Deficit) Ending Cash Balance/(Deficit)	976,665,395 958,558,040		783,862,343 783,487,946	783,487,948 958,558,040	502,247,471 783,487,946	755,749,494 716,822,219	502,247,475 586,123,660	502,247,471 783,487,946
42 43 44	Target Stabilization Reserve @ 6/30/14	239,446,206		199,728,453	239,446,206	199,728,453	239,446,206	199,728,453	188,805,465
	Cash Balance Over/(Under) Reserve Target	\$ 719,111,834	\$	583,759,493	\$ 719,111,834	\$ 583,759,493	\$ 477,376,013	\$ 386,395,207	\$ 594,682,481

#### Comments:

a. Minor differences compared to other reports are due to rounding

	North Carolina State Health Plan for Teachers and Sta Summary of Operations (Cash Basis, as adjusted)	te Employees					
	Consolidated Report, Actual vs. Budgeted	Α	В	С	D	Е	F
	For the Month Ended June 2014 Fiscal Year 2013-2014	Actual Year to Date Fiscal Year thru June	Adjustments for Timing, Unusual & Onetime Events	Adjusted Actual Year to Date	Certified Budget Fiscal Year to Date thru June	Year to Date Adjusted Variance Over/(Under) Budget	Adjusted Variance as Percentage of Budget
1 2	Plan Revenue:						
3 4 5 6 7 8	Member Premiums (Notes 1 and 2) Premium Refunds/Retroactive Disenrollments Medicare Part D (RDS) Subsidy Medicare PDP (EGWP + Wrap) Subsidy Medicare Advantage (MA) Subsidy (Note 3) Federal Early Retiree Reinsurance Program (ERRP)	\$ 2,941,097,678 (299,923) 11,583,652 63,780,569 417,565	\$ (5,665,448) (417,565)	\$ 2,935,432,230 (299,923) 11,583,652 63,780,569	\$ 2,902,567,015 (1,466,766) 6,218,762 50,346,402	\$ 32,865,215 1,166,843 5,364,890 13,434,167	1.13% -79.55% 86.27% 26.68%
9 10	Net Premium & Other Contributions	3,016,579,541	(6,083,013)	3,010,496,528	2,957,665,413	52,831,115	1.79%
11 12	Other Revenue (Note 4)	3,916,235	(54,973)	3,861,262	2,868,131	993,131	34.63%
13	Total Plan Revenue (excludes internal transfers)	3,020,495,776	(6,137,986)	3,014,357,790	2,960,533,544	53,824,246	1.82%
14 15 16	Plan Expenses:						
17	Net Medical Claims	1,967,123,567		1,967,123,567	2,082,849,230	(115,725,663)	-5.56%
18	Net Pharmacy Claims (Notes 5 and 6)	651,628,357	31,605,817	683,234,174	647,300,217	35,933,957	5.55%
19	Net Claim Payments	2,618,751,924	31,605,817	2,650,357,741	2,730,149,447	(79,791,706)	-2.92%
20 21 22	Medicare Advantage Premiums	78,538,847		78,538,847	86,864,744	(8,325,897)	-9.58%
23	Net Administrative Expenses	148,134,913		148,134,913	182,446,628	(34,311,715)	-18.81%
24 25 26	Total Plan Expenses (excludes internal transfers)	2,845,425,684	31,605,817	2,877,031,501	2,999,460,819	(122,429,318)	-4.08%
27	Plan Income/(Loss)	175,070,092	(37,743,803)	137,326,289	(38,927,275)	176,253,564	-452.78%
28 29 30	Cash Availability:	170,010,002	(01)1 10,000/	101,020,200	(00,021,210)	11 0/200/001	10211070
31	Beginning Cash Balance/(Deficit)	783,487,948		783,487,948	755,749,494	27,738,454	3.67%
32	Ending Cash Balance/(Deficit)	958,558,040	(37,743,803)	920,814,237	716,822,219	203,992,018	28.46%
33		200,000,040	(0.1,1.10,000)	020,011,201	1.10,022,210	200,002,010	25,4076
34 35	Target Stabilization Reserve @ 6/30/14	239,446,206		239,446,206	239,446,206	-	
36	Cash Balance Over/(Under) Reserve Target	\$ 719,111,834	\$ (37,743,803)	\$ 681,368,031	\$ 477,376,013	\$ 203,992,018	42.73%

#### Adjustment Notes

- 1. Member premiums adjusted to include \$10.3 million in prepaid July premiums received in June 2013.
- 2. Member premiums adjusted to exclude \$16.0 million in prepaid July premiums received in June 2014.
- 3. Medicare Advantage low income premium subsidies were not budgeted and therefore are excluded.
- 4. Other revenue adjusted to exclude unbudgeted reimbursement of prior year expenditures.
- 5. Pharmacy claims adjusted to exclude \$5.8 million in unbudgeted EGWP rebates earned last fiscal year but not received until October 2013.
- 6. Pharmacy claims adjusted to remove the unbudgeted portion of a rebate true-up payment that was \$25.8 million more than anticipated.