





Board Approved Plan Design: Updated Projection

Board of Trustees Meeting

Forecast prepared by The Segal Company Final version dated 3-14-13

March 22, 2013

A Division of the Department of State Treasurer

Presentation Overview

- Legislative directives and Board strategic planning discussion
- Comparison of approved benefit design projections
 - Initial projection: February 1st (Shared with Board on February 4th)
 - New projection: March 14th
- Outlook for 2013-15 and 2015-17 Fiscal Bienniums
- Comparison of Board approved design to baseline forecast
- Summary



Legislative Directives and Guidance

SB 323 [State Health Plan Changes SL 2011-85] and HB 578 [State Health Plan Changes SL 2011-96] set out certain requirements and authority for the Plan:

- Examine the issue, costs and mechanics of moving to a calendar year
- ☐ Find savings through wellness programs, Medicare Advantage plans, alternative plan designs, or other resources

- Any savings and available cash reserves <u>may</u> be used to **offer a premium-free plan** option to employees for FYs 2012 & 2013. Premium free option required no later than July 1, 2013
- Strive to **keep all premiums low** by finding savings through wellness programs, Medicare Advantage plans, alternative plan designs, or other resources

- Conversion will begin July 1, 2013; operate on Calendar Year basis in 2014
- Board approved benefit design to include wellness programs & incentives, Medicare Advantage options, and a new Consumer Directed Health Plan expected to save nearly \$350 million over the next four years
- ✓ Basic 70/30 PPO option offered to active employees on a premium free basis since June 1, 2011 and will continue to be available through calendar year 2015
- Board approved benefit design will **lower the average annual premium increases** for
 employees & retirees and the State over the next
 four years



BOT Strategic Planning Discussions

Overarching Themes and Goals

- Improve the health and wellness of Plan members
- Need to "bend" the health care cost curve to promote long term financial sustainability of the Plan and affordability for Plan members
- Increase member engagement and accountability
- Incent and reward healthy behaviors to provide members with opportunities to reduce their out-of-pocket expenses
- Increase choice and flexibility by offering more benefit options

Actions Taken

- √ 100% coverage of preventive services (80/20, CDHP, Medicare Advantage)
- Actions taken reduce four year average increase in employer contributions to 5.7% annually; saves \$165M over next two fiscal bienniums, with \$132M savings to General Fund
- Implement smoker and wellness premium surcharges
- ✓ Provide premium credits for healthy activities and reduce copays for using primary care and high quality, lower cost providers
- ✓ Offer Consumer Directed Health Plan and Medicare Advantage-PDP



Board Approved Plan Design

- Effective January 2014:
 - Convert to calendar year
 - Offer Medicare Advantage with an integrated prescription drug program (MA-PDP) to Medicare retirees
 - Offer a consumer directed health plan (CDHP) to active employees and non-Medicare retirees
 - Implement Board's Wellness Design for the 80/20 Plan and CDHP
 - Maintain premium free 70/30 Plan option for active employees and retirees
- Increase target stabilization reserve from 7.5% to 9.0% of claims by December 2015



Forecast Assumptions in Both Projections Initial Projection vs. Updated Projection

- Overall trend assumption of 8.5%
- Membership trends
 - 1% annual decrease in actives
 - 1% annual increase in retirees
- Elimination of EGWP + Wrap pharmacy benefit effective January 1, 2014
- Enhancements to behavioral health and dental benefits effective July 1, 2013
- Short plan year from July 1-December 31, 2013
- Premium increases shift to January 1st of each year
- Affordable Care Act reinsurance fee

Forecast Assumptions Changed/Revised in the Update Initial Projection vs. Updated Projection

- Membership based on actual December 2012 counts (instead of September 2012)
- Anticipated claims expenditures based on actual experience through December 2012 (instead of through September 2012)
- Investment earnings assumption reduced
- Administrative costs adjusted to reflect more recent Plan projections
- Timing of pharmacy claims payments and rebates were aligned with current expectations
- Pharmacy rebate amounts were increased for 2013 and 2014
- Timing of payments for ACA reinsurance fee were adjusted
- Assumptions for the wellness design were refined

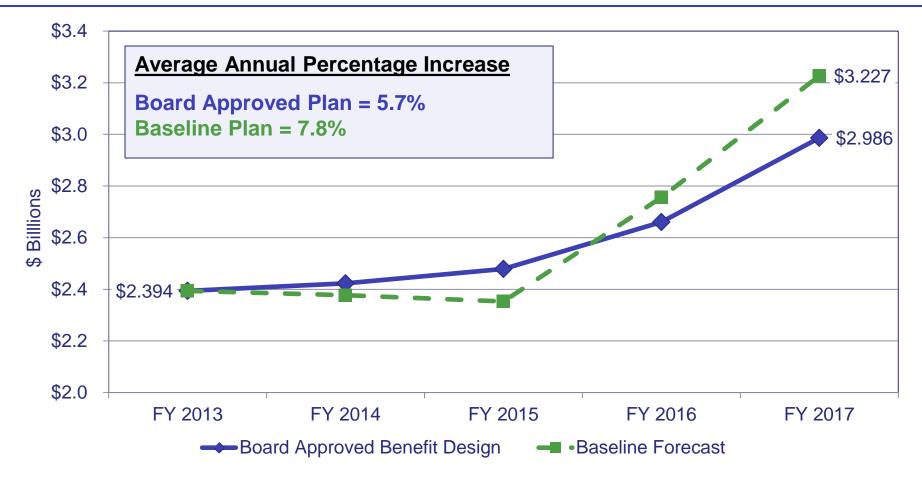


Comparison of Board Approved Plan Design Projections Initial Projection vs. Updated Projection

| | Initial Projection (Segal 02-01-13) | Updated Projection (Segal 03-14-13) | Difference | | | | |
|--|---|---|------------|--|--|--|--|
| Premium Increases | | | | | | | |
| FB 2013-15 | 4.7% | 2.7% | (2.0%) | | | | |
| FB 2015-17 | 10.4% | 12.7% | 2.3% | | | | |
| Employer Contribution Increases | 5 | | | | | | |
| FY 2013-14 | \$56.1 m | \$32.4 m | (\$23.7 m) | | | | |
| FY 2014-15 | \$170.2 m | \$97.8 m | (\$72.4 m) | | | | |
| Total | \$226.3 m | \$130.2 m | (\$96.1 m) | | | | |
| General Fund Increases | | | | | | | |
| FY 2013-14 | \$44.8 m | \$25.9 m | (\$18.9 m) | | | | |
| FY 2014-15 | \$136.2 m | \$78.2 m | (\$58.0 m) | | | | |
| Total | \$181.0 m | \$104.1 m | (\$76.9 m) | | | | |



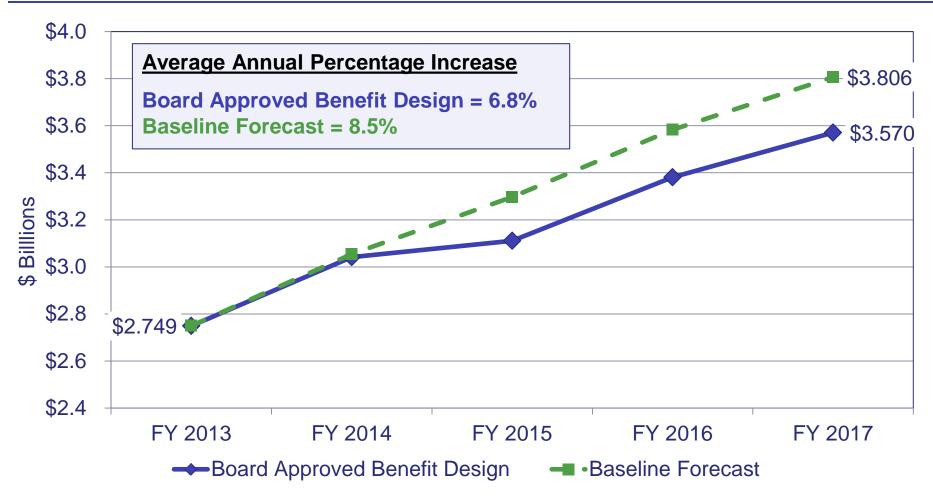
Projected Total State Contributions for Health Benefits



- The Board approved benefit design is expected to save the state \$165 million over the next four years, including \$132 million in General Fund appropriations.
- Employees and retirees are expected to save \$34 million in premium contributions.



Projected State Health Plan Expenses



• The board approved benefit design is expected to reduce Plan expenses by \$638 million, including \$600 million in claims costs and \$38 million in administrative expenses.



Summary

- The benefit design approved by the Board at the February 4th meeting meets goals set by the General Assembly and the Board's objectives
- Factoring in recent experience and refining the projection assumptions reduced the January 1, 2014 premium increase initially projected for the approved benefit design
- Required premium increase for 2013-15 Fiscal Biennium under the approved design is lower than previously forecasted
- Required premium increase for 2015-17 Fiscal Biennium under the approved design is higher than previously forecasted
- Relative to the baseline forecast, the Board's approved benefit design:
 - Requires a higher premium increase for 2013-15 Fiscal Biennium
 - Requires a lower premium increase for 2015-17 Fiscal Biennium
 - Saves the state \$165 million in employer contributions over the next four years
 - Reduces Plan expenses by more than \$600 million over the next four years



CY 2014 Benefit Plan Options Approved by Board of Trustees

Availability of Benefit Plan Offerings by Subscriber Status

| Modified Calendar Year 2014 Plan Offerings for Consideration | Current Basic 70/30 Plan | New Buy-Up 80/20 Plan | New Consumer Directed Health Plan CDHP | Medicare Ad Prescription | Number of Options | |
|--|---------------------------|--------------------------|--|-----------------------------|-------------------------|---|
| Subscriber Status | "Traditional" | "Wellness" | "Wellness" | Base | Buy-Up | |
| Active Employees | Yes | Yes | Yes | No | No | 3 |
| Non-Medicare Retirees | Yes | Yes | Yes | No | No | 3 |
| Medicare Primary Retirees | Yes | No | No | Yes | Yes | 3 |
| Employee/Retiree Premium? | No | Yes | No | No | Yes | |
| Employee/Retiree Wellness Premium Surcharge? | No | Yes | Yes | No | No | |

| Drug Coverage | | | | | | | | |
|-----------------------------|--|--|--|--|--|--|--|--|
| Current | Current | | | | | | | |
| Pharmacy Benefit Plan | Medicare Part D Prescription Drug Plan | | | | | | | |
| | | | | | | | | |
| "Traditional" | "EGWP + Wrap" | | | | | | | |
| "Traditional" Yes | "EGWP + Wrap" No | | | | | | | |
| | | | | | | | | |

Applies to 70/30, 80/20 and CHDP Plans

Note: Final calendar year 2014 benefit plan offerings are subject to change pending funding by the NC General Assembly



North Carolina State Health Plan Financial Projections - Sept 2012

Initial Projection (Segal 2-1-13)

Trends - 8.5% Medical & Pharmacy Scenario 12d - Wellness Incentives - Active 70/30 Unchanged thru 2015 only, Retirees 70/30 Unchanged With MA & PDP

Incentives start at \$15/\$15/\$20 and increase to \$25/\$25/\$40 in Calendar 2016, \$10 Standard Premium Credit

| | 2011 - 2013 | 2011 - 2013 Biennium 2013 - 2015 Biennium | | | | | 2015 - 2017 Biennium | | | | i |
|---------------------------------------|----------------------|---|-------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| | Actual | Projection | Projection Short Plan Year | Projection Calendar 2014 | Projection Calendar 2014 | Projection Calendar 2015 | Projection Calendar 2015 | Projection Calendar 2016 | Projection Calendar 2016 | Projection Calendar 2017 | Projection Calendar 2017 |
| | FY 2012 | FY 2013 | Jul-Dec 2013 | Jan-June | July-Dec | Jan-Jun | Jul-Dec | Jan-June | July-Dec | Jan-Jun | Jul-Dec |
| PLAN INCOME: | | | | | | | | | | | |
| Net Contribution Income | 2,750,368,851 | 2,881,178,126 | 1,439,044,869 | 1,503,876,570 | 1,500,809,234 | 1,568,488,919 | 1,565,355,311 | 1,724,925,245 | 1,721,551,721 | 1,897,124,418 | 1,893,494,607 |
| EGWP/PDP Spouse Premium Reduction | 1 | (2,380,577) | (2,392,451) | (11,215,485) | (11,271,422) | (11,327,639) | (11,384,137) | (11,440,916) | (11,497,978) | (11,555,325) | (11,612,958 |
| MA Spouse Premium Reduction | | | | (5,943,883) | (5,973,528) | (6,003,322) | (6,033,264) | (6,063,355) | (6,093,596) | (6,123,988) | (6,154,532 |
| Health care Reform ERRP | 42,163,391 | (558,219) | - | - | - | - | - | - | - | - | - |
| Retro Disenrollments | (451,496) | (1,229,459) | (719,522) | (751,938) | (750,405) | (784,244) | (782,678) | (862,463) | (860,776) | (948,562) | (946,747 |
| Premium Incentive | | | - | (16,726,281) | (16,692,166) | (15,675,872) | (15,662,759) | 16,764,974 | 16,732,186 | 16,577,654 | 16,545,936 |
| CDHP Premium Reduction | | | - | (3,522,150) | (3,514,966) | (4,743,951) | (4,739,983) | (5,949,097) | (5,937,462) | (7,129,689) | (7,116,047 |
| Medicare Part D | 57,583,602 | 39,484,930 | 2,699,126 | 3,323,066 | 2,820,587 | 3,472,604 | 2,947,514 | 3,628,871 | 3,080,152 | 3,792,170 | 3,218,758 |
| EGWP+Wrap | | | | | | | | | | | ı |
| Direct Subsidy | - | 19,759,856 | 23,820,221 | 3,981,571 | - | - | - | - | - | - | - |
| Coverage Gap Subsidy | _ | _ | 6,820,704 | 17,060,934 | _ | - | - | _ | _ | - | - |
| Catastrophic Subsidy | _ | _ | - | | 12.367.808 | _ | _ | | _ | _ | - |
| Total | - | 19,759,856 | 30,640,925 | 21,042,505 | 12,367,808 | - | - | - | - | - | - |
| Appropriations from State Reserve | | | | - | | | | | | | |
| Investment Earnings | 3,015,819 | 5,276,364 | 2,923,805 | 2,605,407 | 2,404,814 | 2,095,447 | 1,580,386 | 1,238,789 | 1,138,795 | 1,145,461 | 1,342,917 |
| Total Plan Income | 2,852,680,167 | 2,941,531,021 | 1,472,196,752 | 1,492,687,811 | 1,480,199,955 | 1,535,521,941 | 1,531,280,391 | 1,722,242,049 | 1,718,113,041 | 1,892,882,139 | 1,888,771,934 |
| PLAN EXPENSE: | | | | | | | | | | | |
| Medical Claims Payment | 1,849,410,105 | 1,959,418,996 | 1,027,931,900 | 1,145,513,781 | 1,068,651,244 | 1,237,827,014 | 1,165,319,959 | 1,338,058,438 | 1,254,974,328 | 1.443.285.304 | 1,353,181,708 |
| Claim Refunds | (22,634,615) | (29,465,322) | (16,572,229) | (17,289,685) | (17,706,079) | | (19,735,516) | (20,323,418) | (20,967,575) | (21,626,013) | (22,610,340) |
| Dental & MHSA Enhancement | (==,==,,==, | (==,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 1,965,711 | 3,370,391 | 3,144,242 | 3,642,000 | 3,428,666 | 3,936,906 | 3,692,452 | 4,246,510 | 3,981,403 |
| Medicare Advantage Savings | | | 1,000,000 | (19,616,010) | (28,577,928) | (28,720,462) | (28,863,707) | (29,007,667) | (29,152,344) | (29,297,744) | (29,443,868) |
| Calendar Year Adjustments | | | 44,753,680 | (4,250,991) | 14,111,474 | (14,493,669) | 18,718,118 | (17,883,558) | 20,309,158 | (19,403,660) | 22,035,437 |
| Preventative at 100% in Standard Plan | | | 11,700,000 | 10,381,820 | 14,553,264 | 16,512,356 | 15,942,549 | 17,845,143 | 17,202,261 | 19,278,931 | 18,578,160 |
| Premium Incentive | | | | (8,966,079) | (13,426,205) | (12,707,256) | (12,688,813) | (14,087,645) | (14,059,994) | (20,792,888) | (20,752,957) |
| CDHP Claims Reduction | | | | (4,552,265) | (6,816,764) | (9,604,139) | (9,590,199) | (14,939,638) | (14,910,314) | (21,828,106) | (21,786,187) |
| Limited Network Savings | | | | (883,234) | (1,322,594) | (1,301,129) | (1,299,241) | (1,561,697) | (1,558,631) | (21,828,100) | (1,741,723) |
| PCP Copay Waiver | | | | 4,862,155 | 7,280,807 | (600,318) | (599,447) | (7,319,495) | (7,305,129) | (15,408,135) | (15,378,545) |
| Net Medical Claims | 1.826.775.490 | 1.929.953.674 | 1.058.079.063 | 1.108.569.883 | 1.039.891.461 | 1,171,871,648 | 1,130,632,369 | 1,254,717,389 | 1,208,224,213 | 1,336,709,125 | 1,286,063,088 |
| | 1,020,110,110 | | .,, | | | | | | | | |
| Pharmacy Claims Payment | 721,163,013 | 749,381,163 | 393,842,333 | 417,891,887 | 425,568,201 | 451,573,973 | 459,888,151 | 488,011,760 | 497,017,676 | 527,434,313 | 537,190,469 |
| Rebates | (93,130,160) | (53,940,471) | (26,119,159) | (29,707,675) | (27,075,362) | (30,710,198) | (28,256,258) | (31,945,049) | (29,287,852) | (33,015,849) | (30,359,683) |
| Calendar Year Adjustments | | | 5,610,336 | (8,891,602) | 9,702,441 | (9,896,773) | 10,484,998 | (10,695,384) | 11,331,628 | (11,559,415) | 12,247,660 |
| Net Pharmacy Claims | 628,032,853 | 695,440,692 | 373,333,509 | 379,292,610 | 408,195,281 | 410,967,001 | 442,116,891 | 445,371,327 | 479,061,452 | 482,859,049 | 519,078,447 |
| MA-PDP Savings | | | - | (33,304,170) | (57,242,451) | (57,527,951) | (57,814,876) | (58,103,231) | (58,393,024) | (58,684,263) | (58,976,955) |
| EGWP+Wrap Reduction in Rebates | | 766,594 | 1,550,400 | 783,892 | - | - | - | - | - | - | - |
| EGWP+Wrap Claim Increase | | 417,042 | 438,579 | - | - | - | - | - | - | - | - |
| Total Pharmacy Claims | 628,032,853 | 696,624,327 | 375,322,488 | 346,772,332 | 350,952,830 | 353,439,050 | 384,302,015 | 387,268,096 | 420,668,428 | 424,174,786 | 460,101,492 |
| Total Claims | 2,454,808,343 | 2,626,578,001 | 1,433,401,551 | 1,455,342,215 | 1,390,844,291 | 1,525,310,698 | 1,514,934,384 | 1,641,985,465 | 1,628,892,640 | 1,760,883,911 | 1,746,164,580 |
| Administrative Costs | 165,480,561 | 183,604,143 | 94,653,645 | 94,458,622 | 97,491,224 | 97,294,411 | 97,213,026 | 97,213,026 | 97,213,026 | 97,213,026 | 97,213,026 |
| ACA Reinsurance Fee | | | ,,. | 16,802,320 | 16,739,438 | 10,006,185 | 9,968,959 | 6,621,322 | 6,596,836 | - | - |
| Extra EGWP+Wrap Administration | | 5,783,249 | 5,794,014 | 5,822,912 | - | - | - | -,, | - | _ | _ |
| Total Plan Expense | 2,620,288,904 | 2,815,965,393 | 1,533,849,210 | 1,572,426,070 | 1,505,074,953 | 1,632,611,294 | 1,622,116,369 | 1,745,819,813 | 1,732,702,502 | 1,858,096,936 | 1,843,377,606 |
| Plan Income (Loss) | 232,391,263 | 125,565,628 | (61,652,458) | (79,738,259) | (24,874,998) | (97,089,353) | (90,835,978) | (23,577,764) | (14,589,461) | 34,785,203 | 45,394,329 |
| Beginning Cash Balance (Deficit) | 269.856.212 | 502.247.475 | 627,813,103 | 566,160,645 | 486,422,386 | 461,547,388 | 364,458,035 | 273.622.057 | 250.044.293 | 235,454,833 | 270,240,035 |
| Ending Cash Balance (Deficit) | 502,247,475 | 627,813,103 | 566,160,645 | 486,422,386 | 461,547,388 | 364,458,035 | 273,622,057 | 250,044,293 | 235,454,833 | 270,240,035 | 315,634,364 |
| Target Stabilization Reserve | 184,110,626 | 210,126,240 | 221,519,699 | 245,543,220 | 241,925,853 | 262,453,949 | 273,622,057 | 284.122.786 | 294,379,029 | 305,079,890 | 315.634.364 |
| raiget otabilization Neserve | 7.5% | 8.0% | 8.0% | 8.5% | 8.5% | 9.0% | 9.0% | 9.0% | 9.0% | 9.0% | 9.0% |
| | 7.5% 7/1 Increase | 7/1 Increase | 0.0% | 8.5% 1/1 Increase | 0.0% | 9.0% 1/1 Increase | 8.0% | 1/1 Increase | 8.0% | 9.0% 1/1 Increase | 8.0% |
| Premium Increase: | 7/1 Increase 5.3% | 7/1 Increase 5.3% | | 1/1 Increase 4.7% | | 1/1 Increase 4.7% | | 1/1 Increase 10.4% | ŀ | 1/1 Increase 10.4% | l |
| | | | | | | | • | | • | | 1 |

Updated Projection (Segal 3-14-13)

 $Board\ Approved\ Wellness\ Incentives\ -\ Active\ 70/30\ Unchanged\ thru\ 2015\ only,\ Retirees\ 70/30\ Unchanged\ Approved\ Wellness\ Incentives\ -\ Active\ 70/30\ Unchanged\ Approved\ Wellness\ Incentives\ -\ Active\ 70/30\ Unchanged\ Inc$

With MA & PDP

Incentives start at \$15/\$15/\$20 and increase to \$25/\$25/\$40 in Calendar 2016, \$10 Standard Premium Credit

| | 2011 - 2013 | Biennium 2013 - 2015 Biennium | | | 2015 - 2017 Biennium | | | | | | |
|---------------------------------------|----------------------|-------------------------------|-------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| | Actual | Projection | Projection Short Plan Year | Projection Calendar 2014 | Projection Calendar 2014 | Projection Calendar 2015 | Projection Calendar 2015 | Projection Calendar 2016 | Projection Calendar 2016 | Projection Calendar 2017 | Projection Calendar 2017 |
| | FY 2012 | FY 2013 | Jul-Dec 2013 | Jan-June | July-Dec | Jan-Jun | Jul-Dec | Jan-June | July-Dec | Jan-Jun | Jul-Dec |
| PLAN INCOME: | | | | | | | | | | | |
| Net Contribution Income | 2,750,368,851 | 2,888,055,367 | 1,443,553,347 | 1,479,677,932 | 1,476,635,707 | 1,513,651,108 | 1,510,602,099 | 1,698,683,098 | 1,695,332,715 | 1,906,494,568 | 1,902,815,009 |
| EGWP/PDP Spouse Premium Reduction | n n | (2,474,820) | (2,487,164) | (11,717,125) | (11,775,565) | (11,834,296) | (11,893,320) | (11,952,639) | (12,012,254) | (12,072,165) | (12,132,376 |
| MA Spouse Premium Reduction | I | | | (6,185,425) | (6,216,275) | (6,247,280) | (6,278,438) | (6,309,752) | (6,341,223) | (6,372,850) | (6,404,635 |
| Health care Reform ERRP | 42,163,391 | (558,219) | - | | | - ' | - ' | - ' | | | |
| Retro Disenrollments | (451,496) | (953,256) | (721,777) | (739,839) | (738,318) | (756,826) | (755,301) | (849,342) | (847,666) | (953,247) | (951,408 |
| Premium Incentive | | | | (15,464,291) | (15,432,497) | (14,398,019) | (14,385,876) | 18,173,427 | 18,137,583 | 17,992,146 | 17,957,421 |
| CDHP Premium Reduction | | | - | (3,534,625) | (3,527,358) | (4,759,937) | (4,755,923) | (5,968,448) | (5,956,676) | (7,152,162) | (7,138,359 |
| Medicare Part D | 57,583,602 | 39,186,799 | 2,784,744 | 3,434,018 | 2,910,058 | 3,588,549 | 3,041,010 | 3,750,033 | 3,177,856 | 3,918,785 | 3,320,859 |
| EGWP+Wrap | | | | | | | | | | | |
| Direct Subsidy | - | 20,745,749 | 25,008,700 | 4,180,227 | - | - | - | - | - | - | - |
| Coverage Gap Subsidy | - | - | 7,161,014 | 17,912,167 | - | - | - | - | - | - | - |
| Catastrophic Subsidy | - | _ | - | - | 12,984,884 | _ | - | - | - | - | - |
| Total | - | 20,745,749 | 32,169,714 | 22,092,394 | 12,984,884 | - | - | - | - | - | - |
| Appropriations from State Reserve | | | | - | | | | | | | |
| Investment Earnings | 3,015,815 | 2,763,944 | 1,329,814 | 1,249,579 | 1,196,189 | 990,056 | 722,699 | 492,305 | 427,906 | 426,363 | 547,610 |
| Total Plan Income | 2,852,680,163 | 2,946,765,563 | 1,476,628,679 | 1,468,812,618 | 1,456,036,824 | 1,480,233,356 | 1,476,296,950 | 1,696,018,683 | 1,691,918,241 | 1,902,281,436 | 1,898,014,122 |
| | | | | | | | | | | | |
| PLAN EXPENSE: | | | | | | | | | | | |
| Medical Claims Payment | 1,849,410,105 | 1,927,218,996 | 1,015,169,814 | 1,131,272,914 | 1,055,348,776 | 1,222,398,357 | 1,150,776,472 | 1,321,337,075 | 1,239,270,979 | 1,425,201,676 | 1,336,205,056 |
| Claim Refunds | (22,634,615) | (27,984,755) | (16,366,569) | (17,074,834) | (17,485,776) | (18,449,981) | (19,489,508) | (20,069,547) | (20,705,322) | (21,355,161) | (22,326,798 |
| Dental & MHSA Enhancement | | | 1,965,754 | 3,370,417 | 3,144,216 | 3,641,909 | 3,428,525 | 3,936,678 | 3,692,178 | 4,246,124 | 3,980,975 |
| Medicare Advantage Savings | | | | (19,524,830) | (28,579,624) | (28,722,167) | (28,865,420) | (29,009,388) | (29,154,074) | (29,299,482) | (29,445,615 |
| Calendar Year Adjustments | | - | 44,524,878 | (4,229,258) | 14,039,329 | (14,419,571) | 18,622,423 | (17,792,129) | 20,205,328 | (19,304,460) | 21,922,781 |
| Preventative at 100% in Standard Plan | | | | 10,247,668 | 14,369,098 | 16,300,647 | 15,741,038 | 17,615,873 | 16,984,626 | 19,030,936 | 18,342,873 |
| Premium Incentive | | | | (8,183,249) | (12,253,793) | (11,704,835) | (11,687,707) | (12,753,417) | (12,728,173) | (20,258,236) | (20,218,993 |
| CDHP Claims Reduction | | | | (3,513,582) | (5,261,322) | (7,151,167) | (7,140,703) | (10,762,846) | (10,741,543) | (15,273,727) | (15,244,140 |
| Limited Network Savings | | | | 265,475 | 397,529 | 324,800 | 324,324 | 482,294 | 481,339 | 441,970 | 441,114 |
| PCP Copay Waiver | | | | 4,440,211 | 6,648,878 | (352,563) | (352,047) | (4,133,249) | (4,125,068) | (17,107,065) | (17,073,927 |
| Net Medical Claims | 1,826,775,490 | 1,899,234,241 | 1,045,293,877 | 1,097,070,933 | 1,030,367,310 | 1,161,865,430 | 1,121,357,397 | 1,248,851,344 | 1,203,180,271 | 1,326,322,575 | 1,276,583,324 |
| Pharmacy Claims Payment | 721,163,013 | 747,552,157 | 427,143,493 | 389,430,657 | 461,537,416 | 420,805,476 | 498,742,324 | 493,343,070 | 500,327,069 | 533,179,679 | 540,750,179 |
| Rebates | (93,130,160) | (69,039,330) | (28,211,239) | (38,718,472) | (29,235,432) | (32,762,317) | (30,299,331) | (33,846,682) | (31,409,736) | (34,968,080) | (32,552,926 |
| Calendar Year Adjustments | | | 6,216,800 | (9,519,242) | 11,416,587 | (10,479,654) | 12,337,009 | (12,212,551) | 12,639,535 | (13,198,703) | 13,660,832 |
| Net Pharmacy Claims | 628,032,853 | 678,512,828 | 405,149,054 | 341,192,943 | 443,718,572 | 377,563,505 | 480,780,001 | 447,283,837 | 481,556,868 | 485,012,896 | 521,858,085 |
| MA-PDP Savings | | | | (32,826,648) | (57,016,358) | (57,300,730) | (57,586,521) | (57,873,738) | (58,162,386) | (58,452,475) | (58,744,010 |
| EGWP+Wrap Reduction in Rebates | | 804,842 | 1,627,756 | 823,004 | - | - | - | - | - | - | - |
| EGWP+Wrap Claim Increase | | 437,850 | 460,461 | - | - | - | - | - | - | - | - |
| Total Pharmacy Claims | 628,032,853 | 679,755,520 | 407,237,271 | 309,189,299 | 386,702,215 | 320,262,775 | 423,193,480 | 389,410,100 | 423,394,482 | 426,560,421 | 463,114,075 |
| Total Claims | 2,454,808,343 | 2,578,989,761 | 1,452,531,148 | 1,406,260,232 | 1,417,069,525 | 1,482,128,205 | 1,544,550,877 | 1,638,261,444 | 1,626,574,752 | 1,752,882,996 | 1,739,697,399 |
| Administrative Costs | 165,480,561 | 164,665,404 | 85,503,634 | 91,148,980 | 88,666,001 | 88,485,547 | 88,410,922 | 88,410,922 | 88,410,922 | 88,410,922 | 88,410,922 |
| ACA Reinsurance Fee | | | | - | - | 34,632,846 | - | 21,039,454 | - | 14,201,632 | - |
| Extra EGWP+Wrap Administration | - | 5,783,249 | 5,794,014 | - | - | - | - | - | - | - | - |
| Total Plan Expense | 2,620,288,904 | 2,749,438,414 | 1,543,828,796 | 1,497,409,212 | 1,505,735,526 | 1,605,246,598 | 1,632,961,798 | 1,747,711,820 | 1,714,985,674 | 1,855,495,550 | 1,828,108,321 |
| Plan Income (Loss) | 232,391,259 | 197,327,150 | (67,200,117) | (28,596,594) | (49,698,702) | (125,013,243) | (156,664,848) | (51,693,136) | (23,067,433) | 46,785,887 | 69,905,801 |
| Beginning Cash Balance (Deficit) | 269.856.212 | 502.247.471 | 699.574.621 | 632,374,504 | 603,777,910 | 554,079,208 | 429,065,966 | 272,401,117 | 220,707,981 | 197.640.548 | 244,426,435 |
| Ending Cash Balance (Deficit) | 502,247,471 | 699,574,621 | 632,374,504 | 603,777,910 | 554,079,208 | 429,065,966 | 272,401,117 | 220,707,981 | 197,640,548 | 244,426,435 | 314,332,236 |
| Target Stabilization Research | 184.110.626 | 206.319.181 | 222 200 020 | 242 007 297 | 220 002 020 | 280 027 708 | 272.401.117 | 286.453.109 | 202 025 250 | 204 151 107 | 314.332.236 |
| Target Stabilization Reserve | 7.5% | 206,319,181 8.0% | 223,399,068 8.0% | 242,997,267 8.5% | 239,983,029 8.5% | 260,927,796 9.0% | 2/2,401,11/ 9.0% | 286,453,109 9.0% | 293,835,258 9.0% | 304,151,197 9.0% | 9.0% |
| | | | 0.070 | | 0.070 | | 8.076 | 9.0% 1/1 Increase | 8.076 | | 8.070 |
| Promium Ingranco: | 7/1 Increase 5.3% | 7/1 Increase 5.3% | | 1/1 Increase 2.7% | | 1/1 Increase 2.7% | | 1/1 Increase 12.7% | | 1/1 Increase 12.7% | |
| Premium Increase: | 5.3% | 5.3% | | 2.1% | | 2.1% | | 12.7% | L | 12.7% | |

SEC