#### TPA Minimum Requirement Table

			Aetna		BCBSNC UMR		UMR
		Met Requirement? Yes/No	Comments	Met Requirement? Yes/No	Comments	Met Requirement? Yes/No	Comments
1	Vendor shall provide a description of the company, its operations and ownership.	Yes		Yes		Yes	
2	Vendor shall provide the city and state for each office where the operational and account management resources dedicated to the Plan will be primarily located.	Yes		Yes		Yes	
3	<ul> <li>a) Vendor shall have provided services to at least one (1) public or private self-funded client with more than 100,000 covered lives.</li> <li>b) If confirmed, provide contact information for one (1) such client so the Plan can complete a reference call related to the services in this RFP.</li> </ul>	Yes		Yes		Yes	
4	<ul> <li>a) Vendor shall certify without exception the sufficiency of its security standards, tools, technologies, and procedures in providing Services under this Contract.</li> <li>b) All Vendor and/or third-party Data Centers and Information Technology Systems used under this proposed Contract for the purpose of collecting, storing, transmitting, or exchanging Plan Data shall have and maintain, valid, favorable third-party security certification(s) on all related security controls that are consistent with, and can be cross-walked to, the data classification level and security controls that are consistent with, and can be cross-walked to, the data classification level and security controls that are consistent with, and can be cross-walked to, the data classification level and security controls appropriate for moderate information system(s) per the National Institute of Standards and Technology ("NIST") SP 800-53 Rev. 5 or the most recent revision. To satisfy this requirement, reports must have been issued within twelve (12) months prior to the anticipated Contract award date or be supplemented by bridge letters covering no more than two (2) years subsequent to the initial report issuance date. Vendor shall provide a crosswalk document along with full copies of the third-party security certification or assessment report(s), and any necessary bridge letters. Vendor shall also identify which specific system(s) covered by the third-party security certifications or attestation swill be used to provide the Services under this Contract. Opinion letters or security certification attestation letters will not be submitted in lieu of full report(s).</li> <li>c) Vendor shall agree that the Plan has the right to independently evaluate, audit, and verify such requirements as part of its evaluation and during the life of the Contract, including requesting the performance of a penetration test with satisfactory results. The State will verify any such third-party security certification or assessment report yearly during the li</li></ul>	Yes		Yes		Yes	

#### TPA Minimum Requirement Table

			Aetna		BCBSNC	UMR	
		Met Requirement? Yes/No	Comments	Met Requirement? Yes/No	Comments	Met Requirement? Yes/No	Comments
	<ul> <li>d) Vendor shall agree that the Plan has the right to, based upon its evaluation, require that Vendor maintain cyber breach liability insurance coverage in an amount specified by the Plan, and/or commit to obtaining a favorable third-party security certification or assessment report no later than six months prior to the date that Services under this Contract begin as a condition of Contract award. Vendor shall provide documentation of the amount of cyber breach liability insurance that it currently carries for all Vendor and/or third-party Data Centers and Information Technology Systems used to provide the Services under this Contract that will contain Plan Data. If Vendor is currently undergoing a third-party NIST SP 800-53 Rev. 5 (or most recent revision) compliant security assessment of such Data Centers or Information Technology Systems, Vendor shall provide proof of purchase or a copy of its contract with the third-party retained to perform the audit, and the expected date for completion.</li> <li>e) Vendor shall accept, and the Plan understands, that security certification and assessment reports and security information provided to the State for the purpose of this Contract may contain confidential information and/or trade secrets. Refer to Section 14 "Confidential Information" of ATTACHMENT B: INSTRUCTIONS TO VENDORS for information regarding the treatment of Confidential Information.</li> </ul>	Yes		Yes		Yes	
5	Vendor must demonstrate financial stability. Vendor shall provide audited or reviewed financial statements prepared by an independent Certified Public Accountant (CPA) for the two (2) most recent fiscal years that shall include, at a minimum, a balance sheet, income statement (i.e., profit/loss statement), and cash flow statement and, if the most recent audited or reviewed financial statement was prepared more than six (6) months prior to the issuance of this RFP, the Vendor shall also submit its most recent internal financial statements (balance sheet, income statement, and cash flow statement or budget), with entries reflecting revenues and expenditures from the date of the audited or reviewed financial statement, to the end of the most recent financial reporting period (i.e., the quarter or month preceding the issuance date of this RFP). Vendor is encouraged to explain any negative financial information in its financial statement and is encouraged to provide documentation supporting those explanations. Consolidated financial statement of the Vendor's parent or related corporation/business entity shall not be considered, unless: 1) the Vendor's actual financial performance for the designated period is separately identified in and/or attached to the consolidated statements; 2) the parent or related corporation/business entity will be financially responsible for the Vendor's performance of the contract and the consolidated statement she consolidated statement demonstrates the parent or related corporation's/business entity's financial termination is a solution criteria; and/or 3) Vendor provides its own internally prepared financial statements and such other evidence of its own financial stability identified above.	Yes		Yes		Yes	
6	Vendor shall confirm it agrees to ATTACHMENT C: NORTH CAROLINA GENERAL TERMS AND CONDITIONS without exception.	Yes		Yes		Yes	
7	Vendor shall complete and submit ATTACHMENT D: LOCATION OF WORKERS UTILIZED BY VENDOR.	Yes		Yes		Yes	
8	Vendor shall be financially stable; and complete, sign and submit without exception, ATTACHMENT E: CERTIFICATION OF FINANCIAL CONDITION.	Yes		Yes		Yes	

#### TPA Minimum Requirement Table

			Aetna		BCBSNC		UMR
		Met Requirement? Yes/No	Comments	Met Requirement? Yes/No	Comments	Met Requirement? Yes/No	Comments
9	Vendor shall complete, sign, and submit ATTACHMENT G: BUSINESS ASSOCIATE AGREEMENT.	Yes		Yes		Yes	
10	Vendor shall provide sufficient documentation and demonstrate HIPAA compliance through completing, signing, and submitting ATTACHMENT H: HIPAA QUESTIONNAIRE. If Vendor maintains that any information in documents submitted to demonstrate HIPAA compliance is proprietary or otherwise confidential, Vendor may Redact those portions in black.			Yes		Yes	
11	Vendor shall complete, sign, and submit ATTACHMENT I: NONDISCLOSURE AGREEMENT.	Yes		Yes		Yes	
12	Vendor shall complete, sign, and submit ATTACHMENT J: MINIMUM REQUIREMENTS SUBMISSION INFORMATION form.	Yes		Yes		Yes	
13	Vendor shall confirm it agreed to all performance guarantees as described in Section 6.3 and Schedules I and II.	Yes		Yes		Yes	

5.1 Minimum Requirements				
5.1.1 Finance and Banking	Yes/No/N/A			
		Aetna	BCBSNC	UMR
5.1.1. Account Management Minimum Requirements	Vendor shall confirm the following:			
5.1.1.a.	Vendor has one (1) or more current or former administrative services only (ASO) clients with more than 25,000 Medicare primary members.	Yes	Yes	Yes
5.1.1.b.	Vendor will exercise loyalty and a duty of care to the Plan and its Members in performing its responsibilities under this Contract. Vendor must assume and exercise the same fiduciary responsibility established in N.C.G.S. § 135-48.2 for the State Treasurer, Executive Administrator, and the Board.	Yes	Yes	Yes
5.1.1.c.	Vendor will provide subject matter experts, in addition to account management resources, to work directly with Plan and Plan vendor staff.	Yes	Yes	Yes
5.1.1.d.	Vendor has a "firewall" between its TPA services operations and any other service operations, such as a PBM, consulting group, or any other services.	Yes	Yes	Yes
5.1.2. Finance and Banking Minimum Requirements	Vendor shall confirm the following:			
5.1.2.a.	Vendor will comply with N.C.G.S. § 147-77 regarding the deposit of funds belonging to the Plan and confirm agreement that all receipts and other moneys belonging to the Plan that are collected or received by Vendor shall be deposited daily to the Plan's bank account(s) as designated by the State Treasurer and reported daily to the Plan.	Yes	Yes	Yes
5.1.2.b.	Vendor will comply with the Plan's requirements regarding the disbursement of funds on the Plan's behalf which are outlined by the Department of State Treasurer's website: https://www.nctreasurer.com/media/3791/open	Yes	Yes	Yes

5.1 Minimum Requirements				
5.1.1 Finance and Banking	Yes/No/N/A			
		Aetna	BCBSNC	UMR
5.1.2.c.	If Vendor will be disbursing funds from the Plan's bank accounts, Vendor must (1) print checks with the Plan's logo and digitized signature with guidance on the layout from the Department of State Treasurer based upon a standard format; and (2) prepare checks and EFTs for claims and other disbursements to be drawn directly from the Plan's bank account upon approval and release by the Plan. Vendor must be fully operational at least 30 days prior to January 1, 2025. If Vendor will not be disbursing funds from the Plan bank accounts, Vendor should respond N/A to this requirement.	Yes	Yes	Yes
5.1.2.d.	Vendor will email weekly disbursement requests to the Plan by 9:30 a.m. ET on the first State Business Day of the week and hold disbursements until approved by the Plan.	Yes	Yes	Yes
5.1.2.e.	Vendor will support the State of North Carolina's financial processing, banking, and reporting requirements which can be found at the following links or exhibits: i. State banking: https://www.nctreasurer.com/media/3791/open ii. Cash management: https://www.osc.nc.gov/state-agency- resources/statewide-cash-management iii. Escheats: https://www.nccash.com/holder-information-and- reporting iv. High level daily deposits and disbursements of state funds workflows: Exhibit 1, "Deposits and Disbursement Process."	Yes	Yes	Yes
5.1.2.f.	Vendor will provide a SOC1, Type II, and if applicable, a bridge letter, upon request by the Plan.	Yes	Yes	Yes
5.1.3. Network Management Minimum Requirments	Vendor shall confirm the following:			
5.1.3.a.	Vendor agrees the Plan is a government payor.	Yes	Yes	Yes

5.1 Minimum Requirements				
5.1.1 Finance and Banking	Yes/No/N/A			
		Aetna	BCBSNC	UMR
5.1.3.b.	Vendor will provide a network that will support Plan Members residing in all 100 counties in North Carolina and throughout the United States.	Yes	Yes	Yes
5.1.3.c.	Vendor will work with the Plan to develop and implement provider specific alternative payment arrangements.	Yes	Yes	Yes
5.1.3.d.	Vendor will develop a "narrow" network, at the regional or state level, of lower cost, high quality providers to be paired with a custom Plan Design, if requested by the Plan. This offering may be a full replacement or offered alongside other Plan Design options.	Yes	Yes	Yes
5.1.3.e.	Vendor's current network includes bundled/episodic payment and clinically integrated network arrangements.	Yes	Yes	Yes
5.1.3.f.	Vendor will work with the Plan to expand, and if necessary, customize bundled/episodic payment arrangements.	Yes	Yes	Yes
5.1.3.g.	Vendor will work with the Plan to develop and administer a custom network for the Plan with a Medicare-based reimbursement methodology model that will include, at a minimum, different reimbursement rates for professional, inpatient, and outpatient services, upon request by the Plan.	Yes	Yes	Yes
5.1.3.h.	If the Plan implements a Medicare-based reimbursement model, Vendor will adjust any payment and/or medical policies required to better align with Medicare pricing guidelines.	Yes	Yes	Yes
5.1.3.i.	If the Plan implements a Medicare-based reimbursement model, Vendor will administer any other Medicare medical and payment policies adopted by the Plan.	Yes	Yes	Yes

5.1 Minimum Requirements				
5.1.1 Finance and Banking	Yes/No/N/A			
		Aetna	BCBSNC	UMR
5.1.3.j.	Vendor will integrate with Optum Insight or a comparable tool to support and maintain the existing repricing/pricing structure if requested by the Plan.	Yes	Yes	Yes
5.1.3.k.	Upon request, Vendor will supplement the Plan's custom network with other providers contracted directly by Vendor for services such as reference labs, durable medical equipment, and other commodity services as well as to ensure access to care standards are met in North Carolina.	Yes	Yes	Yes
5.1.3.I.	Vendor will administer other reference-based pricing models, if requested by the Plan.	Yes	Yes	Yes
5.1.4. Product and Plan Design Management Minimum Requirements	Vendor shall confirm the following:			
5.1.4.a.	Vendor will administer the covered benefits and exclusions as outlined in the Enhanced PPO Plan (80/20), Base PPO Plan (70/30) and HDHP benefit booklets. The Plan understands that utilization and Medical Management programs as well as out-of- network processes may vary from the Plan's current programs. i. Enhanced PPO Plan (80/20): https://www.shpnc.org/media/2583/download?attachment ii. Base PPO Plan (70/30): https://www.shpnc.org/media/2582/download?attachment iii. HDHP: https://www.shpnc.org/media/2584/open	Yes	Yes	Yes
5.1.4.b.	Vendor will administer a tiered copay program that will reduce a copay when the Member visits the Primary Care Provider (PCP) listed on his or her ID card or another PCP in the same practice, regardless of practice location. See grid in Exhibit 2, "PCP Copay Incentive Scenarios," for more detailed information about the current program.	Yes	Yes	Yes

5.1 Minimum Requirements				
5.1.1 Finance and Banking	Yes/No/N/A			
		Aetna	BCBSNC	UMR
5.1.4.c.	Vendor will customize its current value-based and incentive Plan Design features and/or implement new, customized ones, if requested by the Plan.	Yes	Yes	Yes
5.1.4.d.	Vendor will integrate real-time or near real-time deductible and/or out-of-pocket (OOP) accumulators with the Plan's PBM to support a combined Medical/Rx deductible and OOP maximums.	Yes	Yes	Yes
5.1.4.e.	Vendor will administer all benefits as required by Article 3B of Chapter 135 and, to the extent applicable, Chapter 58 of the North Carolina General Statutes and as may be amended from time to time.	Yes	Yes	Yes
5.1.4.f.	Vendor will administer benefits in accordance with all Federal and State requirements and notify the Plan of new mandates, or other requirements, that will require benefit changes to maintain compliance.	Yes	Yes	Yes
5.1.4.g.	Vendor will partner with the Plan to design custom benefits and/or Plan Design features, as requested by the Plan and provide associated financial/actuarial impact analysis.	Yes	Yes	Yes
5.1.5. Medical Management Programs Minimum Requirements	Vendor shall confirm the following:			
5.1.5.a.	Vendor will pass 100% of specialty pharmacy Rebates to the Plan.	Yes	Yes	Yes
5.1.5.b.	Vendor will carve-out PBM services from this Contract.	Yes	Yes	Yes
5.1.5.c.	Vendor will customize any of the Medical Management programs, if requested by the Plan.	Yes	Yes	Yes

5.1 Minimum Requirements				
5.1.1 Finance and Banking	Yes/No/N/A			
		Aetna	BCBSNC	UMR
5.1.6. Enrollment, EDI, and Data Management Minimum				
Requirements	Vendor shall confirm the following: Vendor will support the Plan's Group set-up structure which includes establishing, maintaining, and reporting on more than 400 individual Employing Units, the Retirement Systems Group, the Direct Bill Group, the Sponsored Dependent Group, and the COBRA Group. A list of the Plan's current Group structure, which includes Group and Entity identifiers, can be found in Exhibit 3, "Group Structure."	Yes	Yes	Yes
5.1.6.b.	Vendor will support the addition of new Groups throughout the year and assist with any Group name changes or reporting requirements, as needed.	Yes	Yes	Yes
5.1.6.c.	Vendor will have the capability to accept at least 500,000 transactions in a single file transmission.	Yes	Yes	Yes
5.1.6.d.	Vendor will have the capability to extract and send up to 500,000 transactions to Plan vendors in a single file.	Yes	Yes	Yes
5.1.6.e.	Vendor will accept and load a daily industry standard and/or custom data files from the Plan's EES vendor. The data file will be received between 5:00 – 9:00 p.m. ET each night and must be processed and loaded by Vendor by 8:00 a.m. ET the following State Business Day.	Yes	Yes	Yes
5.1.6.f.	Vendor will produce recurring outbound data files for Plan vendors, the Plan and/or Plan Partners. For inbound and outbound data flows, see Exhibit 4, "Vendor Data Feeds."	Yes	Yes	Yes
5.1.6.g.	Vendor's daily outbound data file to the Plan's EES vendor must be sent by 12:00 p.m. ET on the first day after the daily data file from the Plan's EES vendor is received.	Yes	Yes	Yes

5.1 Minimum Requirements				
5.1.1 Finance and Banking	Yes/No/N/A			
		Aetna	BCBSNC	UMR
5.1.6.h.	Vendor will support the receipt of monthly Audit Files from the Plan's EES vendor and work with the Plan and the EES vendor to review and correct discrepancies. Refer to Exhibit 5 "Monthly Audit & Reconciliation" for Vendor audit process.	Yes	Yes	Yes
5.1.6.i.	Vendor will agree to other enrollment audits, as requested by the Plan, to address specific issues.	Yes	Yes	Yes
5.1.6.j.	Vendor will enroll and accurately process claims for both Medicare primary and Non-Medicare primary Members within the same Group and Plan Design. Example: Employing Unit – Department of State Treasurer Enhanced PPO Plan (80/20) includes: •Non-Medicare primary Members Base PPO Plan (70/30) includes: •Non-Medicare primary Members Base PPO Plan (70/30) includes: •Non-Medicare primary Members	Yes	Yes	Yes
5.1.6.k.	Vendor will serve as the Plan's Responsible Reporting Entity (RRE) under Section 111 of the Medicare, Medicaid, and SCHIP Extension Act of 2007 (MMSEA) Expanded Reporting Option.	Yes	Yes	Yes
5.1.6.1.	As an Expanded Reporter, Vendor will submit, at a minimum, a quarterly Query-Only File to CMS to obtain Part A, B, and C information on Plan Members and perform a quarterly Medicare Primacy audit with Plan Enrollment data in Vendor's system. Vendor shall utilize the results of the audit in conjunction with the Plan's Medicare rules, to determine which Plan Members' Medicare information requires updating.	Yes	Yes	Yes
5.1.6.m.	Vendor will update Vendor's system with the necessary updates from the Medicare audit and send Members' updated Medicare information to the Plan's EES vendor.	Yes	Yes	Yes

5.1 Minimum Requirements				
5.1.1 Finance and Banking	Yes/No/N/A			
		Aetna	BCBSNC	UMR
5.1.6.n.	Vendor will store and utilize the Medicare Beneficiary Identifier (MBI), in addition to other Member identification numbers, such as Social Security Number (SSN).	Yes	Yes	Yes
5.1.6.0.	Vendor will maintain Medicare Eligibility effective and termination dates as well as Medicare Part A and Part B effective and termination dates.	Yes	Yes	Yes
5.1.6.p.	Vendor will maintain Medicare primacy effective and termination dates.	Yes	Yes	Yes
5.1.6.q.	Vendor will maintain multiple Medicare entitlement reasons.	Yes	Yes	Yes
5.1.6.r.	Vendor will collect, store, and utilize other commercial insurance information to coordinate benefits for Plan Members. The EES Vendor will only collect Medicare information. All other commercial insurance information will be managed by the TPA.	Yes	Yes	Yes
5.1.6.s.	Vendor will enroll split-contracts where the family Members are split between Vendor and another carrier (i.e., Medicare primary Subscriber enrolled in a Medicare Advantage plan with another carrier and non-Medicare primary Dependents are enrolled on a Plan provided by Vendor).	Yes	Yes	Yes
5.1.6.t.	Vendor will support enrollments where one or more family Members are enrolled in one Plan Design as Medicare primary and other family Member(s) are enrolled in another Plan Design as Non-Medicare primary, or vice versa.	Yes	Yes	Yes
5.1.6.u.	Vendor will provide a PCP selection tool that can be integrated with the Plan's EES vendor's enrollment portal to facilitate the Members' PCP elections. See Exhibit 6, "PCP Selection Tool and Maintenance," for PCP selection overview.	Yes	Yes	Yes

5.1 Minimum Requirements				
5.1.1 Finance and Banking	Yes/No/N/A			
		Aetna	BCBSNC	UMR
5.1.6.v.	Vendor will routinely perform provider maintenance of PCP data to ensure that the PCP selection tool contains the most current PCP data and that only valid PCPs may be elected. See Exhibit 6, "PCP Selection Tool and Maintenance" for high level overview of PCP maintenance requirements.	Yes	Yes	Yes
5.1.6.w.	Vendor will implement workflows that support the maintenance of the PCPs which may require that Vendor notify Members if their elected PCP is no longer in network and notify the EES vendor, via the daily return file to the EES vendor, if any PCP code information, including provider termination, has occurred. The Member communication should include instructions for electing a new PCP. The final workflows will be defined during Contract implementation. See Exhibit 6, "PCP Selection Tool and Maintenance" for high level overview of PCP synchronization requirements.	Yes	Yes	Yes
	Vendor will customize ID cards with all data elements requested by the Plan, including, but not limited to, each of the following: (See Exhibit 7, "Sample ID Cards," for examples of the Plan's current ID card.) i. Plan's logo. ii.Plan's messaging. iii.Plan's messaging. iii.Plan's network (if applicable). iv.Out-of-NC network. v.Member out-of-pockets. vi.Plan's Rx BIN and PBM information. vii.Group Name (e.g., Wake County Schools, University of North Carolina, Department of Transportation). viii.Member's unique ID number. ix.Member's selected PCP.			
5.1.6.x.	IX.Member's selected PCP.	Yes	Yes	Yes

5.1 Minimum Requirements				
5.1.1 Finance and Banking	Yes/No/N/A			
		Aetna	BCBSNC	UMR
5.1.6.y.	Vendor will meet all Plan, Federal, and State mandated Plan enrollment communication and/or reporting requirements such as, but not limited to, the production of Certificates of Creditable Coverage (CCC) and reporting needs under sections 6055 and 6056 of the IRS code.	Yes	Yes	Yes
5.1.6.z.	Vendor will provide a custom claims data files to the Plan on a monthly basis, or more frequently, if requested by the Plan. The file requirements will be documented in a BRD during implementation and may be updated from time to time throughout the lifetime of the Contract, as requested by the Plan	Yes	Yes	Yes
5.1.6.aa.	Vendor will provide a custom provider data file(s) to the Plan on a bi-weekly basis. The file(s) requirements will be documented in a BRD during implementation and may be updated from time to time throughout the lifetime of the Contract, as requested by the Plan.	Yes	Yes	Yes
5.1.6.bb.	Vendor will provide other, ad hoc data files, as requested by the Plan. The specifics of the data file requests will be outlined in an ADM and/or BRD.	Yes	Yes	Yes
5.1.6.cc.	Vendor will implement a process with the Plan to respond to data quality (DQ) issues with any files provided to the Plan. The specifics of the DQ checks will be developed during implementation and may be amended throughout the lifetime of the Contract, as requested by the Plan.	Yes	Yes	Yes
5.1.6.dd.	Vendor will release data to the Plan as described in state and federal law.	Yes	Yes	Yes
5.1.6.ee.	Vendor will not place limitations on the Plan's use of data that are more restrictive than described in state and federal law.	Yes	Yes	Yes

5.1 Minimum Requirements				
5.1.1 Finance and Banking	Yes/No/N/A			
		Aetna	BCBSNC	UMR
5.1.7. Customer Experience Minimum Requirements	Vendor shall confirm the following:			
5170	Vendor will provide a dedicated customer call center with hours of operation from at least 8:00 a.m. to 5:00 p.m. ET, each State Business Day, to respond to Member inquiries.	Vaa	Yes	Vac
5.1.7.a.	Business Day, to respond to member inquines.	Yes	res	Yes
5.1.7.b.	Vendor will have a dedicated toll-free number for Plan Members	Yes	Yes	Yes
5.1.7.c.	Vendor will answer the phones with a greeting that identifies the call center as a representative for the Plan.	Yes	Yes	Yes
5.1.7.d.	Vendor will customize its interactive voice response (IVR) script with a Plan-specific greeting and prompts, and transfers to other Plan vendors.	Yes	Yes	Yes
5.1.7.e.	Vendor will make and receive warm and cold transfers to/from other Plan vendors who may be required to resolve the Members' issues.	Yes	Yes	Yes
5.1.7.f.	Vendor will record and track all Member calls including date of initial call, inquiry closed, representative who handled the call, call status, if and where the call was referred for handling, reason for call (issue), and what was communicated to the Member.	Yes	Yes	Yes
5.1.7.g.	Vendor will allow the Plan to include customized inserts or messaging in ID Cards and Explanation of Benefits (EOB) mailings as well as offer customization of the EOB and ID Cards as directed by the Plan. Refer to Exhibit 7, "Sample ID Cards" and Exhibit 8, "Sample EOB."	Yes	Yes	Yes
5.1.7.h.	Vendor will customize the content of any and all letters or other materials Vendor will send and/or display to Members.	Yes	Yes	Yes

5.1 Minimum Requirements				
5.1.1 Finance and Banking	Yes/No/N/A			
		Aetna	BCBSNC	UMR
5.1.7.i.	Vendor will co-brand letters or other materials Vendor sends to Members.	Yes	Yes	Yes
5.1.7.j.	Vendor will customize the portal with the Plan's branding (logo).	Yes	Yes	Yes
5.1.7.k.	Vendor will provide an employer portal to be utilized by Plan staff to view real-time individual Member enrollment and claim information.	Yes	Yes	Yes
5.1.8. Claims Processing and Appeals Management Minimum Requirements	Vendor shall confirm the following:			
5.1.8.a.	Vendor will comply with all requirements set forth in Article 29B of Chapter 90 of the North Carolina General Statutes. As required, Vendor will validate provider enrollment in North Carolina's Health Information Exchange (NC HealthConnex) prior to paying Plan Member claims. If prohibited by the Statewide Health Information Exchange Act, Vendor must deny any claims received from providers that are not in compliance on the date of service.	Yes	Yes	Yes
5.1.8.b.	Vendor will process all claims, including claims that are Medicare primary and Medicare secondary, from the same claims processing platform.	Yes	Yes	Yes
5.1.8.c.	Vendor will administer the appeals process required by Chapters 58 and 135 of the North Carolina General Statutes, including appeals for the Plan's PBM. Refer to Benefits Booklets and N.C.G.S. § 135-48.24.	Yes	Yes	Yes
5.1.8.d.	Vendor will customize any appeals letters, as requested by the Plan.	Yes	Yes	Yes

5.1 Minimum Requirements	5.1 Minimum Requirements				
5.1.1 Finance and Banking	Yes/No/N/A				
		Aetna	BCBSNC	UMR	
5.1.8.e.	Vendor will work with the Plan to resolve and respond to any inquiries from the North Carolina Department of Insurance's Smart NC Program.	Yes	Yes	Yes	
5.1.8.f.	Vendor will support the Plan's methodology for coordinating with Medicare Members who have not elected Medicare Part A and/or B. As required by state law, the Plan coordinates claims for Members who do not elect Medicare Parts A and/or B as if they had elected them. (a.k.a. Phantom Processing) See Exhibit 9, "Claims Processing Phantom Plan - Medicare Part B."	Yes	Yes	Yes	
5.1.8.g.	Vendor will reimburse the Plan on a weekly basis for any prompt pay penalties included in the weekly claims disbursement for that week as the Plan will pay no prompt-pay penalties for claims that are paid outside of the prompt-pay guidelines as a result of Vendor's action, inaction, or system failure.	Yes	Yes	Yes	
5.1.8.h.	Vendor will customize EOBs with the Plan's logo and if applicable, custom network and other information as illustrated in Exhibit 8, "Sample EOB."	Yes	Yes	Yes	
5.1.9. Claims Audit, Recovery, and Investigation Minimum Requirements	Vendor shall confirm the following:				

5.1 Minimum Requirements				
5.1.1 Finance and Banking	Yes/No/N/A			
		Aetna	BCBSNC	UMR
		Aetha	BCBSNC	OWIK
	Vendor will support ongoing quarterly claims accuracy audits, or			
	Standard Audits, performed on a statistically valid random claims			
	sample selected by the Plan's audit vendor which will be used to			
	measure claims accuracy for Performance Guarantees on a quarterly basis. Vendor will share provider contracts and system			
	pricing with the Plan's auditors for review and audit. The audit will			
	also include a targeted sample selected from a comprehensive			
	analysis of all claims by the Plan's audit vendor. An audit plan			
	will be provided prior to the initial quarterly audit that will define the			
	ongoing Standard Audit timelines. Both the random claims sample			
	and the targeted sample will be used to identify overpayments owed to the Plan. For purposes of Standard Audits, claims			
	accuracy will be measured based on the following criteria:			
	i.Einancial Accuracy: Total dollar amount processed accurately			
	divided by the total dollar amount processed in the audit sample.			
	The total dollar amount processed accurately is calculated by			
	subtracting the absolute values of the dollars processed in error			
	from the total dollars processed. Underpayments and			
	overpayments are not offset by one another. ii.Payment Accuracy: The number of claims with the correct			
	benefit dollars paid divided by the total number of claims paid in			
	the audit sample.			
	iii.Processing Accuracy: The number of claims processed with			
	no procedural errors divided by the total number of claims			
	processed.			
	For purposes of the above definitions, if Vendor has identified and recovered an overpayment or processed an underpayment prior			
	to the audit, it is not an error. If Vendor has identified but not			
	recovered the overpayment or processed the underpayment, it is			
5.1.9.a.	an error.	Yes	Yes	Yes

5.1 Minimum Requirements					
5.1.1 Finance and Banking	Yes/No/N/A				
		Aetna	BCBSNC	UMR	
5.1.9.b.	Vendor will, in addition to supporting ongoing quarterly claims accuracy audits, support Focus Audits, such as, but not limited to, coordination of benefits (COB) audits, duplicate claims audits, eligibility audits, and comprehensive electronic audits conducted by the Plan's auditor vendor on an as needed basis. All the rules outlined in Section 5.1.9.a above will apply to these audits.	Yes	Yes	Yes	
5.1.9.c.	Vendor's recovery processes will follow all deposit and financial reporting requirements outlined in Section 5.2.2, Finance and Banking.	Yes	Yes	Yes	
5.1.9.d.	Vendor will recover any overpayments to Providers by offsetting future payments or by demand without any limitation as to time since the Plan as a government payor is not subject to the two-year limitation established in N.C.G.S. § 58-3-225(h).	Yes	Yes	Yes	
5.1.9.e.	Vendor will support the Plan's participation in the North Carolina Debt Setoff Program (North Carolina General Statutes, Chapter 105A, Article 1), the Retirement/Disability Offset Program (N.C.G.S. §§ 135-9(b), 128-31, 120-4.29), Wage Garnishment (N.C.G.S. § 135-48.37A), and Credit Card Intercepts (N.C.G.S. § 1- 359) and implement an accounts receivable collection process as outlined under the North Carolina Office of State Controller, Statewide Accounts Receivable Program. Refer to Exhibit 10, "State Health Plan Recovery Workflows."	Yes	Yes	Yes	
5.1.9.f.	Vendor will ensure the Plan's compliance with all federal and state regulations not otherwise stated previously (i.e., prompt pay, mental health parity, disclosures, reporting, etc.).	Yes	Yes	Yes	
5.1.9.g.	Vendor has an investigation or similar unit to investigate possible fraud and abuse and will share details about specific investigations that impact the Plan, including the names of the providers involved.	Yes	Yes	Yes	

5.1 Minimum Requirements	5.1 Minimum Requirements				
5.1.1 Finance and Banking	Yes/No/N/A				
		Aetna	BCBSNC	UMR	
5.1.10. Initial Implementation and Ongoing Testing Minimum Requirements	Vendor shall confirm the following:				
5.1.10.a.	Vendor will have a fully assembled implementation team that includes the appropriate subject matter experts, ready to begin work within two (2) weeks of contract award. The team shall include an overall implementation manager and separate implementation resources for, at a minimum, each of the following work streams: Up & Enrollment ii:Plan Vendor Integration & EDI, which includes: 1)EES vendor Integration. (EDI, PCP Tool, SSOs, Audits) 2)PBM vendor Integration. (Data files, SSOs, Accumulators) 3)Billing vendor Integration. (Claims hold, Audits) 4)Plan Data Warehouse Integration. (Data files) iii.Network Evaluation Other workstreams will kick-off throughout 2023.	Yes	Yes	Yes	
5.1.10.b.	Vendor will have the depository bank account(s) setup and tested at least 45 days prior to January 1, 2025.	Yes	Yes	Yes	
5.1.10.c.	If applicable, Vendor will have the disbursement account(s) setup and tested at least 30 days prior to January 1, 2025	Yes	Yes	Yes	
5.1.10.d.	Vendor will have all services, including custom programs, operational by January 1, 2025.	Yes	Yes	Yes	
5.1.10.e.	Vendor will work with the Plan to document in an ADM all custom processes developed to meet the Plan's unique requirements. The Plan's Contract Administrator for day-to-day activities is authorized to sign ADMs for the Plan.	Yes	Yes	Yes	

5.1 Minimum Requirements				
5.1.1 Finance and Banking	Yes/No/N/A			
		Aetna	BCBSNC	UMR
5.1.10.f.	Vendor will work with the Plan to finalize Vendor Audit Schedule for 2025 and subsequent years. This Audit Schedule will be updated via ADM. The Plan's Contract Administrator for day-to- day activities is authorized to sign ADMs for the Plan	Yes	Yes	Yes
5.1.10.g.	For all technical components of the initial implementation as well as any implementations throughout the lifetime of the Contract, Vendor will develop functional requirements documents, Implementation Plans, Test Plans, Deployment Plans, and Close- Out Documentation derived from the Plan's Business Requirements. These documents must be mutually agreed upon by Vendor, the Plan, and any impacted Plan vendor. The Plan's Contract Administrator for day-to-day activities is authorized to sign these documents for the Plan.	Yes	Yes	Yes
5.1.10.h.	Vendor will support both Unit Testing and End-to-End Testing prior to Go-Live of any initiative. To support testing, Vendor must not only have the resources, but also the test environments, necessary to support multiple work streams at one time. As mentioned above, the Test Plan will be mutually agreed upon by Vendor, the Plan, and impacted Plan vendors. The Plan's Contract Administrator for day-to-day activities is authorized to sign these documents for the Plan.	Yes	Yes	Yes
5.1.10.i.	Vendor will support the 2025 Open Enrollment, which is currently scheduled for October 2024 but may be rescheduled to a different time at the Plan's sole discretion. Vendor must have the group set- up complete, the call center open, any required SSOs in place, the PCP selection tool integrated with the Plan's EES vendor and be able to accept EDI from Plan vendors during the month Open Enrollment occurs.	Yes	Yes	Yes
5.1.11 Reporting Minimum Requirements	Vendor shall confirm the following:			

5.1 Minimum Requirements				
5.1.1 Finance and Banking	Yes/No/N/A			
		Aetna	BCBSNC	UMR
	Vendor will agree to delivering the Standard Reports as described in Section 5.2.11.2.b.viii.2) – xvii.3), and based on the delivery			
5.1.11.a.	schedule in Exhibit 11, "Standard Reports."	Yes	Yes	Yes

RFP		Maximum			
Section	Title	Points	Aetna	BCBSNC	UMR
5.2.1	Account Management	20	20	20	20
5.2.2	Finance and Banking	19	19	19	19
5.2.3	Network Management	28	28	27	28
5.2.4	Product and Plan Design Management	41	41	41	41
5.2.5	Medical Management Programs	18	18	18	18
5.2.6	Enrollment, EDI, and Data Management	40	40	39	40
5.2.7	Customer Experience	52	52	48	52
5.2.8	Claims Processing and Appeals Management	16	16	15	16
5.2.9	Claims Audit, Recovery, and Investigation	25	25	25	25
5.2.10	Initial Implementation and Ongoing Testing	3	3	3	3
5.2.11	Reporting	48	48	48	48
	TOTAL TECHNICAL POINTS	310	310	303	310
	PRELIMINARY COST POINTS	10	5	8	2
	BAFO #1 COST POINTS	10	8	8	7
	FINAL Ranking Technical		3	1	3
	FINAL Ranking Technical FINAL Ranking Cost		3	3	1
	FINAL Ranking Technical and Cost		6	4	4
			-	-	•

5.2.1.2 Resources		Aetna	BCBSNC	UMR
5.2.1.2.b.	Vendor shall confirm it will provide a dedicated resource for each of the following roles:			
	Account Executive – Responsible for overall account relationship including strategic planning in relation to Plan performance, consultative services, recommendations for benefit design and cost containment opportunities, and contract			
5.2.1.2.b.i	oversight.	1	1	1
	<b>Operations Director</b> – Provides oversight of Members Services,			
5.2.1.2.b.ii.	Claims Services, Enrollment and Group Set-Up.	1	1	1
5.2.1.2.b.iii.	<b>Member Services Manager</b> – Responsible for all customer service functions and reporting.	1	1	1
5.2.1.2.b.iv.	<b>Claims Services Manager</b> – Responsible for claims payments and recoveries.	1	1	1
5.2.1.2.b.v.	<b>Enrollment and Group Set-Up</b> – Responsible for all enrollment, enrollment files, and reconciliation services.	1	1	1
	<b>Data Manager</b> – Responsible for providing expertise in data analytics and modeling as well as coordinating data requests, data testing, and data exchanges, including any data files to Plan			
5.2.1.2.b.vi.	vendors, Plan partners, and the Plan.	1	1	1

5.2.1.2 Resources		Aetna	BCBSNC	UMR
5.2.1.2.b.vii.	Implementation Manager - Responsible for development and execution of Implementation Plans and coordinating with the Plan and internal and external resources. The Implementation Manager shall be dedicated to the Plan during the implementation process and must continue to support the Plan for a minimum of 90 days after the implementation date of January 1, 2025, if requested by the Plan. Such support includes, but is not limited to, weekly calls with the Plan and the designated account management team; maintenance of issue tracking logs; and issue resolution.		1	1
5.2.1.2.c.	While not all resources need to be 100% dedicated, the Plan expects to have access to other resources as needed. Vendor shall confirm that the following resources will be available to the Plan on an as needed basis:			
5.2.1.2.c.i.	<b>Clinical Director</b> - Responsible for determining the clinical effectiveness of benefit and program changes, prospectively and retrospectively, as well as for determining outcome-based measures in order to measure clinical effectiveness of alternative care delivery models (tiered networks, centers of excellence, medical home models, etc.). This resource will work proactively and collaboratively with the Plan to identify gaps in care and assist in the development of modified or additional programs to target these gaps and will collaborate with the Plan to fully support strategic initiatives	1	1	1

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5.2.1.2 Resources		Aetna	BCBSNC	UMR
5.2.1.2.c.ii.	<b>Director of Network Management</b> – Responsible for overall management of Vendor's network including provider contracting, network development, and/or provider relations functions. This resource will work with the Plan to develop, implement, and maintain custom provider reimbursement models or other provider initiatives as requested by the Plan.	1	1	1
5.2.1.2.c.iii.	Actuary - Responsible for calculating financial impact of benefit and program changes, prospectively and retrospectively. Also responsible for calculating Return on Investment (ROI) in order to measure financial effectiveness of alternative care delivery models (tiered networks, centers of excellence, medical home models, etc.) as well as alternate payment models (Accountable Care Organizations, Clinically Integrated Networks, etc.). Will be required, upon request, to provide sufficient data and documentation to the Plan to independently verify calculations. The Actuary shall be a Fellow of the Society of Actuaries with a primary focus in Health Benefit Systems.	1	1	1
5.2.12.c.iv.	<b>Privacy Officer</b> - Responsible for ensuring compliance with all applicable laws and regulations, including, but not limited to, HIPAA, Patient Protection and Affordable Care Act (PPACA), and the Employee Retirement Income Security Act of 1974 (ERISA). Responsible for maintaining internal controls to protect Protected Health Information (PHI) and ensuring that adequate and timely steps are taken in the event of a breach of confidentiality.	1	1	1

5.2.1.2 Resources		Aetna	BCBSNC	UMR
5.2.1.2.c.v.	<b>Attorney</b> - Responsible for communicating program and policy updates to the Plan and coordinating as necessary with the Plan's internal counsel and staff. Responsible for promptly reviewing materials for Vendor and providing appropriate, legally justifiable, feedback to the Plan. This person must be well-versed in Chapter 135 of the North Carolina General Statutes and Chapter 58 of the North Carolina General Statutes, to the extent that North Carolina Department of Insurance (DOI) regulations apply to the Plan.	1	1	1
5.2.1.3	The Plan requires a Vendor that is both responsive and transparent.			
5.2.1.3a.	Vendor shall confirm each of the following:			
5.2.1.3a.i.	Vendor will meet with the Plan within two (2) weeks of a new request or initiative and will bring to the table the resources with the appropriate subject matter expertise and authority to discuss the specific topic(s) requested by the Plan. Meeting topics could include, but would not be limited to, data requests, network and/or Product development, pilots, and other initiatives.	1	1	1
5.2.1.3a.ii.	Once a project or initiative is underway, Vendor will meet with the Plan within one (1) week of the request and will bring to the table the resources with the appropriate subject matter expertise and authority to discuss the specific topic(s) requested by the Plan.	1	1	1
5.2.1.3a.iii.	Vendor will respond to Plan inquiries regarding legal, financial, or operational matters within 48 hours of the request, unless extended by the Plan. The response shall be received prior to 5:00 p.m. ET.	1	1	1

5.2.1.2 Resources		Aetna	BCBSNC	UMR
	Vendor will respond to Plan inquiries regarding customer and			
	provider matters within 24 hours of the request, unless extended			
5.2.1.3a.iv.	by the Plan.	1	1	1
	Vendor will work with the Plan and other Plan vendors as needed			
	to resolve issues. This includes providing the specific Vendor			
	resources and expertise needed to address the specific issue(s),			
	not just the account management team; and multiple meetings per week prior to and after Go-Live before all services are			
5.2.1.3a.v.	normalized.	1	1	1
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	Vendor will keep the Plan informed of changing state and federal			
5.2.1.3a.vi.	rules, mandates, or other requirements to ensure compliance.	1	1	1
	Upon request, Vendor will provide written documents outlining			
	internal processes and procedures and, when requested by the			
	Plan, agree to alter internal processes to meet the needs of the			
5.2.1.3a.vii.	Plan.	1	1	1
	Upon request, Vendor will provide detailed cost information on			
5.2.1.3a.viii.	any program offered under this RFP or proposed in the future to the Plan.	1	1	1
5.2.1.3a.viii.		I		1
5.2.1 Account Management	Total Score out of possible 20 points.	20	20	20

5.2 Technical Proposal Requirements and Specifications					
5.2.2 Finance and Banking	19 maximum points Confirm = 1 Does Not Confirm = 0				
5.2.2.2 Services		Aetna	BCBSNC	UMR	
5.2.2.2.b.	Vendor shall additionally confirm each of the following:				
5.2.2.2.b.i	Vendor will provide detailed, accurate and timely financial reporting related to all financial processes completed on behalf of the Plan.	1	1	1	
5.2.2.2.b.ii.	Vendor will manage multiple bank accounts for deposits, and if applicable, disbursements under the Department of State Treasurer.	1	1	1	
5.2.2.2.b.iii.	Vendor will complete bank reconciliation for all disbursing accounts, if applicable.	1	1	1	
5.2.2.2.b.iv.	Vendor will track and report receivables as well as earned and unearned revenue on behalf of the Plan.	1	1	1	
5.2.2.2.b.v.	Vendor will provide access to up to three (3) years of historical receipts and claims funding data.	1	1	1	
5.2.2.2.b.vi.	Vendor will provide electronic submission of deposit reports and disbursement funding as well as detailed backup documentation to support the transactions.	1	1	1	
5.2.2.2.b.vii.	Vendor will provide historical check register detail and receipts as well as claims funding data.	1	1	1	
5.2.2.2.b.viii.	Vendor has internal quality control programs and audits that will ensure the accuracy of all financial reporting to the Plan.	1	1	1	

5.2.2 Finance and Banking 19 maximum points Confirm = 1 Does Not Confirm = 0					
5.2.2.2 Services		Aetna	BCBSNC	UMR	
	Vendor will batch claims and other disbursements for payment via				
	check or automatic clearing house (ACH) from the Plan's bank				
5.2.2.2.b.ix.	account on a weekly basis as determined by the Plan.	1	1	1	
	Vendor will hold payment of weekly claims and other				
	disbursements until funding is authorized and requisitioned by the	4	1	4	
5.2.2.2.b.x.	Plan.	1	1	1	
	Vendor will limit the aggregate dollar amount of claims paid each				
5.2.2.2.b.xi.	week if requested by the Plan to manage cash flow.	1	1	1	
	Vendor will deposit checks received into the Plan's bank account				
	within 24 hours of receipt to comply with the State's banking and		4	4	
5.2.2.2.b.xii.	cash management requirements.	1	1	1	
	Vendor will provide a daily reporting package of deposited receipts				
5.2.2.2.b.xiii.	as required by the Plan (see Reporting Section 5.2.11).	1	1	1	
	Vendor will provide a weekly reporting package of claims and				
	other disbursement as required by the Plan (see Reporting		4		
5.2.2.2.b.xiv.	Section 5.2.11).	1	1	1	
	Vendor will customize the reporting of any deposits,				
	disbursements, or other financial transactions as required by the				
5.2.2.2.b.xv.	Plan.	1	1	1	
	Vender will notify and report on all warrants/sheeks to be				
	Vendor will notify and report on all warrants/checks to be escheated prior to the submitting state filings, and if required by				
5.2.2.2.b.xvi.	the Plan, adhere to a prior approval process for escheats.	1	1	1	
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	Vendor will recommend uncollectible accounts for write-off and				
5.2.2.2.b.xvii.	adhere to a prior approval process.	1	1	1	

5.2.2 Finance and Banking	19 maximum points Confirm = 1 Does Not Confirm = 0			
5.2.2.2 Services		Aetna	BCBSNC	UMR
5.2.2.2.b.xviii.	Vendor will notify and consult with the Plan at least 60 days in advance, or as soon as practical, of any system or business process change as it relates to handling, processing, or reporting of the Plan's financial transactions.	1	1	1
5.2.2.2.b.xix.	Vendor will process ad hoc check requests, such as a settlement check to a Member, as requested by the Plan.	1	1	1
5.2.2 Finance and Banking	Total Score out of possible 19 points.	19	19	19

5.2 Technical Proposal Requirements and Specifications				
5.2.3 Network Management	28 maximum points Confirm = 1 Does Not Confirm = 0			
5.2.3.2 Services		Aetna	BCBSNC	UMR
5.2.3.2.b.	Vendor shall additionally confirm each of the following:			
5.2.3.2.b.i	Vendor will support transparency by allowing the Plan, at its request, to directly view any contracts associated with Vendor's network. This includes, but is not limited to, the terms of any risk sharing arrangements, incentives, pay-for-performance reimbursement, future contractual rate increases, and fee schedules. The Plan will take steps to protect Vendor's confidential data and proprietary information in accordance with applicable state and federal laws and regulations.	1	1	1
5.2.3.2.b.ii.	Vendor will provide services to Members who travel outside the United States and have an urgent medical need.	1	1	1
5.2.3.2.b.iii.	Vendor will apply the same utilization management and payment rules to providers located in North Carolina and throughout the United States.	1	0	1
5.2.3.2.b.iv.	Vendor will customize "hidden providers" (e.g., an out-of-network anesthesiologist used at an in-network facility whose status is unknown to the Member receiving a procedure by an in-network surgeon) payment policies, as requested by the Plan.	1	1	1
5.2.3.2.b.v.	Vendor will work with the Plan to ensure reimbursement rates for virtual visits with network providers are set appropriately.	1	1	1
5.2.3.2.b.vi.	Vendor will provide transition of care services to assist Members when their provider is no longer in the network.	1	1	1

5.2 Technical Proposal Requirements and Specifications					
5.2.3 Network Management	28 maximum points Confirm = 1 Does Not Confirm = 0				
5.2.3.2 Services		Aetna	BCBSNC	UMR	
5.2.3.2.b.vii.	Vendor offers a "narrow" network in North Carolina that may be utilized by the Plan. This offering may be a full replacement or offered alongside other Plan Design options.	1	1	1	
5.2.3.2.b.viii.	Vendor has a network management team that will support the Plan on any custom or private label network solutions.	1	1	1	
5.2.3.2.b.ix.	Vendor has a provider credentialing team that could be utilized to credential potential network providers if the Plan were to develop a network solution that may include providers that are not currently enrolled in Vendor's other networks.	1	1	1	
5.2.3.2.b.x.	Vendor has the ability to communicate directly with providers and will communicate Plan specific information to providers, as requested by the Plan.	1	1	1	
5.2.3.2.b.xi.	Vendor will work with the Plan to develop and implement reimbursement strategies to reduce costs for specific services such as, but not limited to, specialty pharmacy.	1	1	1	
5.2.3.2.b.xii.	Vendor has experience with each of the following alternative models of care or clinically integrated systems and will work with the Plan to deploy Vendor's solution or develop a similar custom solution for the Plan. Vendor shall confirm it has experience with each alternative payment model listed below:				
5.2.3.2.b.xii.1)	Patient-Centered Medical Homes.	1	1	1	
5.2.3.2.b.xii.2)	Hospital At Home Programs.	1	1	1	
5.2.3.2.b.xii.3)	Accountable Care Organizations.	1	1	1	
5.2.3.2.b.xii.4)	Community Care Organizations.	1	1	1	

5.2 Technical Proposal Requirements and Specifications					
5.2.3 Network Management	28 maximum points Confirm = 1 Does Not Confirm = 0				
5.2.3.2 Services		Aetna	BCBSNC	UMR	
5.2.3.2.b.xii.5)	Integrated Delivery Networks.	1	1	1	
5.2.3.2.b.xii.6)	Shared Risk/Savings.	1	1	1	
5.2.3.2.b.xii.7)	Pay-for-Performance.	1	1	1	
5.2.3.2.b.xii.8)	Global Payment/Capitation.	1	1	1	
5.2.3.2.b.xii.9)	Primary Care Incentives.	1	1	1	
5.2.3.2.b.xiii.	Vendor will support the integration and ongoing operations of any of the aforementioned alternative payment models or clinically integrated systems that may be designed and managed by other Plan vendors.	1	1	1	
5.2.3.2.b.xiv.	Vendor has the system capability to support capitated payments.	1	1	1	
5.2.3.2.b.xv.	Vendor has the capability to manage two-sided risk and upon request will implement a custom risk arrangement for the Plan.	1	1	1	
5.2.3.2.b.xvi.	If the Plan deploys a custom network or reimbursement models, Vendor's provider portal will allow Providers to submit claims, access policies, receive announcements, and perform other functions necessary for proper participation in the Plan's custom network.	1	1	1	
5.2.3.2.b.xvii.	If the Plan deploys a custom network, Vendor will administer Plan specific provider contract documents which may include, but is not limited to, network participation agreements (NPA), reimbursement exhibits, pricing policies, fee schedules, and pricing development and maintenance policies.	1	1	1	

5.2 Technical Proposal Requirements and Specifications					
5.2.3 Network Management	28 maximum points Confirm = 1 Does Not Confirm = 0				
5.2.3.2 Services		Aetna	BCBSNC	UMR	
5.2.3.2.b.xviii.	Vendor acknowledges any NPA developed to support a custom network for the Plan is not subject to review by DOI since the Plan is self-funded and not subject to DOI regulations except for those specifically noted in Chapters 58 and 135 of the North Carolina General Statutes.	1	1	1	
5.2.3.2.b.xix.	Vendor will develop, maintain, and administer medical and payment policies with input as desired by the Plan to support any custom alternative payment models or networks implemented for the Plan.	1	1	1	
5.2.3.2.b.xx.	Vendor will provide a dedicated provider call center, with a Plan specific phone number and greeting if the Plan implements a full, custom provider network.	1	1	1	
5.2.3 Network Management	Total Score out of possible 28 points.	28	27	28	

# 5.2 Technical Proposal Requirements and Specifications 5.2.4 Product and Plan Design

Management 41 maximum points Confirm = 1 Does Not Confirm = 0

5.2.4.2 Services		Aetna	BCBSNC	UMR
5.2.4.2.b.	Vendor shall additionally confirm each of the following:			
5.2.4.2.b.i.	Vendor's systems will support each of the following Plan Design features. Vendor shall confirm each Plan design feature below:			
5.2.4.2.b.i.1)	Applying a copay and a deductible to the same service.	1	1	1
5.2.4.2.b.i.2)	Applying a copay based on the providers network tier.	1	1	1
5.2.4.2.b.i.3)	Waiving the emergency room copay when the Member is admitted for an inpatient stay and/or an observation stay.	1	1	1
5.2.4.2.b.i.4)	Applying a different cost-sharing arrangement (deductible, copay, coinsurance, etc.) for each of the following:			
5.2.4.2.b.i.4).a)	PCP.	1	1	1
5.2.4.2.b.i.4).b)	Specialist.	1	1	1
5.2.4.2.b.i.4).c)	Urgent Care.	1	1	1
5.2.4.2.b.i.4).d)	Emergency Room (ER).	1	1	1
5.2.4.2.b.i.4).e)	Physical Therapy.	1	1	1
5.2.4.2.b.i.4).f)	Occupational Therapy.	1	1	1
5.2.4.2.b.i.4).g)	Speech and Hearing Therapy.	1	1	1
5.2.4.2.b.i.4).h)	Outpatient Behavioral Health.	1	1	1
5.2.4.2.b.i.4).i)	Per Inpatient Confinement.	1	1	1
5.2.4.2.b.i.5)	Setting benefit limits by age.	1	1	1
5.2.4.2.b.i.6)	Setting benefit limits by frequency of service.	1	1	1
5.2.4.2.b.i.7)	Setting benefit limits by confinement.	1	1	1

# 5.2 Technical Proposal Requirements and Specifications 5.2.4 Product and Plan Design

Management 41 maximum points Confirm = 1 Does Not Confirm = 0

5.2.4.2 Services		Aetna	BCBSNC	UMR
5.2.4.2.b.i.8)	Cross-accumulate out-of-network OOP with in-network OOP, but not the in-network OOP to the out-of-network OOP.	1	1	1
5.2.4.2.b.ii.	Upon request, Vendor will customize and support medical policies according to Plan needs and requirements.	1	1	1
5.2.4.2.b.iii.	Vendor will, upon request, administer a four-level PPO benefit with a Tier 1 network benefit, a Tier 2 network benefit, an out-of-area (OOA) benefit, and a non-network benefit.	1	1	1
5.2.4.2.b.iv.	Vendor will, upon request, administer a three-level PPO benefit with a Tier 1 network benefit, a Tier 2 network benefit, and a non- network benefit.	1	1	1
5.2.4.2.b.v.	Vendor will, upon request, administer a three-level PPO benefit with a Tier 1 network benefit, an OOA benefit, and a non-network benefit.	1	1	1
5.2.3.2.b.vi.	Vendor will administer member cost-sharing (co-pay, deductible, coinsurance) for a specific service based on place of service.	1	1	1
5.2.4.2.b.vii.	Vendor will implement incentive programs where Plan Members are given gift cards, or other incentives, for seeing certain providers and/or completing certain tasks.	1	1	1
5.2.4.2.b.viii.	Vendor will, upon request, integrate with other Plan vendors or Partners to deliver value-based and/or incentive benefits.	1	1	1
5.2.4.2.b.ix.	Vendor will, upon request, implement a Health Reimbursement Account (HRA) for Plan Members with each of the following features. Vendor shall confirm each HRA feature below:			
5.2 Technical Proposal	Requirements and Specifications			
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5.2.4 Product and Plan Management	Design 41 maximum points Confirm = 1 Does Not Confirm = 0			
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5.2.4.2 Services		Aetna	BCBSNC	UMR
	HRA annual balances based on the number of family Members enrolled. Example: Subscriber only = \$600 starting balance. Subscriber + one (1) Dependent = \$1200 starting balance. Subscriber + two (2) or more Dependents = \$1800 starting balance.			
5.2.4.2.b.ix.1)		1	1	1
5.2.4.2.b.ix.2)	Virtual funding that meets all the banking and financial reporting requirements that are outlined in Section 5.2.2.	1	1	1
5.2.4.2.b.ix.3)	HRA account reconciliation services to support the Plan's banking and financial reporting requirements.	1	1	1
5.2.4.2.b.ix.4)	Proration that reduces the starting HRA amount for Members who enroll after the beginning of the Benefit Year.	1	1	1
5.2.4.2.b.ix.5)	Ability to add funds to Members' HRA accounts throughout the year based on incentives earned through programs offered by Vendor and by other Plan vendors.	1	1	1
5.2.4.2.b.ix.6)	Automatic claims reimbursement functionality from the HRA.	1	1	1
5.2.4.2.b.ix.7)	Ability to integrate with the Plan's PBM so that pharmacy claims can be processed by the Members' HRA	1	1	1
5.2.4.2.b.ix.8)	Annual HRA rollover functionality.	1	1	1
5.2.4.2.b.ix.9)	Ability to customize the HRA Member portal, as requested by the Plan.	1	1	1
5.2.4.2.b.ix.10)	Ability to customize the HRA Member materials, including system generated letters, as requested by the Plan.	1	1	1
5.2.4.2.b.ix.11)	HRA Administrative Portal that can be accessed by the Plan to run ad hoc reports and review Member level data.	1	1	1

### 5.2 Technical Proposal Requirements and Specifications 5.2.4 Product and Plan Design

5.2.4.2 Services		Aetna	BCBSNC	UMR
5.2.4.2.b.ix.12)	HRA Debit Card.	1	1	1
5.2.4.2.b.ix.13)	Ability to integrate with Plan's Vendor(s) to receive Member level information via ongoing EDI files to apply virtual HRA incentive funds to Member HRA accounts.	1	1	1
5.2.4.2.b.ix.14)	Ability to provide an HRA on a copay-based plan like the Enhanced PPO Plan (80/20).	1	1	1
5.2.4.2.b.ix.15)	Ability to customize HRA reports, as requested by the Plan.	1	1	1
5.2.4.2.b.x.	Vendor offers Health Savings Account (HSA) administration and/or will integrate with an HSA administrator preferred by the Plan.	1	1	1
5.2.4.2.b.xi.	Upon request, Vendor will administer a self-funded Group Medicare Supplement Plan.	1	1	1
5.2.4.2.b.xii.	Vendor will work with the Plan to implement benefits that may not be finalized and/or approved until close to the effective date. While it is the Plan's preference to have all benefits approved by the Board more than six (6) months in advance, there are dependencies, such as final budget approval by the North Carolina General Assembly or simply reaching final Board consensus that may impact the timing of final benefit approval.	1	1	1
5.2.4 Product and Plan Design Management	Total Score out of possible 41 points.	41	41	41

# 5.2 Technical Proposal Requirements and Specifications 5.2.5 Medical Management

Programs 18 maximum points Confirm = 1 Does Not Confirm = 0

- 5				
5.2.5.2 Services		Aetna	BCBSNC	UMR
5.2.5.2.b.	Vendor shall additionally confirm each of the following:			
5.2.5.2.b.i.	Vendor will customize any medical policy, if requested by the Plan.	1	1	1
5.2.5.2.b.ii.	Vendor will provide comprehensive, holistic, evidence-based medical policies and Medical Management of Members' physical and behavioral health, including substance misuses, which focus on quality, positive Member outcomes, and cost efficiencies.	1	1	1
5.2.5.2.b.iii.	Vendor will partner with the Plan on Medical Management initiatives and provide relevant clinical and financial outcome data to support project implementation and evaluation, if requested by the Plan.	1	1	1
5.2.5.2.b.iv.	Vendor will keep the Plan apprised of disease trends within the population and provide reporting that summarizes overall Plan health.	1	1	1
5.2.5.2.b.v.	Vendor will appropriately identify and engage Members in each of the following types of programs:			
5.2.5.2.b.v.1)	Transition of Care (TOC) programs;	1	1	1
5.2.5.2.b.v.2)	High utilizer outreach and management programs; and,	1	1	1
5.2.5.2.b.v.3)	Complex case management programs.	1	1	1
5.2.5.2.b.vi.	Vendor will provide "Hospital at Home" and/or other programs to promote transition from inpatient-hospital to home setting when appropriate.	1	1	1

# 5.2 Technical Proposal Requirements and Specifications 5.2.5 Medical Management

Programs 18 maximum points Confirm = 1 Does Not Confirm = 0

5.2.5.2 Services		Aetna	BCBSNC	UMR
5.2.5.2.b.vii.	Vendor will offer wellness and prevention programs to support Plan Members.	1	1	1
5.2.5.2.b.viii.	Vendor will integrate with other Plan vendors and/or Partners to deliver a care management program for Plan Members, if requested by the Plan.	1	1	1
5.2.5.2.b.ix.	Vendor will work with the Plan to define all new care management, or other programs, in Business Requirement Documents which will be approved by the Plan, Vendor, and any other Plan vendors or Plan Partners involved in the program administration.	1	1	1
5.2.5.2.b.x.	Vendor will provide disease management Health Coaching Services.	1	1	1
5.2.5.2.b.xi.	Vendor will transition specific specialty pharmacy medication coverage to the Plan's PBM, if requested by the Plan.	1	1	1
5.2.5.2.b.xii.	Vendor will provide claims and analytical data to support the transition of specific specialty medications to the Plan's PBM.	1	1	1
5.2.5.2.b.xiii.	Vendor will provide specific claims data or other clinical data, as requested by the Plan to support benefits that may be administered by the Plan's PBM.	1	1	1
5.2.5.2.b.xiv.	Vendor will integrate data from the Plan's PBM or other Plan vendors to administer benefits on Vendor's platform. Any such plan design will be implemented after Business Requirements and an Implementation Plan are completed and if required, an amendment is executed.	1	1	1

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### 5.2.5 Medical Management

Programs 18 maximum points Confirm = 1 Does Not Confirm = 0

- 3				
5.2.5.2 Services		Aetna	BCBSNC	UMR
5.2.5.2.b.xv.	Vendor will meet with the Plan and the Plan's PBM to coordinate medical and pharmacy management programs.	1	1	1
5.2.5.2.b.xvi.	Vendor will perform warm transfers to Plan vendors and/or Plan Partners who provide specific services and/or supports for Plan Members.	1	1	1
5.2.5 Medical Management Programs	Total Score out of possible 18 points.	18	18	18

V				
5.2.6.2 Services		Aetna	BCBSNC	UMR
5.2.6.2.b.	Vendor shall additionally confirm each of the following:			
5.2.6.2.b.i.	Vendor will support Plan eligibility as defined by North Carolina General Statutes Chapter 135, Article 3B, Part 4.	1	1	1
5.2.6.2.b.ii.	<ul> <li>Vendor will accept industry standard and/or custom data files from Plan vendors and/or Plan Partners, as requested by the Plan, which includes but is not limited to:</li> <li>1) ASC X12 EDI transaction sets.</li> <li>2) XML Files.</li> <li>3) Flat/Fixed Files.</li> <li>4) APIs.</li> </ul>	1	1	1
5.2.5.2.b.iii.	Vendor will accept and process multiple data files within the same day.	1	1	1
5.2.6.2.b.iv.	Vendor will accept and process multiple concurrent file transmissions.	1	1	1
5.2.6.2.b.v.	Vendor will process "change" records as either terminated or added records.	1	1	1
5.2.6.2.b.vi.	Vendor will load and process "terminated" and "add" transactions for the same Members within the same day.	1	1	1
5.2.6.2.b.vii.	Vendor will exchange the enrollment and eligibility data using secure protocols.	1	1	1
5.2.6.2.b.viii.	Vendor will provide a copy of outbound files delivered to other Plan vendors to the Plan via SFTP or SharePoint based on instructions from the Plan.	1	1	1

5.2.6.2 Services		Aetna	BCBSNC	UMR
5.2.6.2.b.ix.	Vendor will re-use business rules for processing inbound files from the Plan or Plan vendors for consistent data quality.	1	1	1
5.2.6.2.b.x.	Vendor will configure thresholds to reject an entire file based on how many records successfully passed business edits. Thresholds will be determined during implementation.	1	1	1
5.2.6.2.b.xi.	Vendor will have a Load-Rate of at least 98% on accurate transactions received via EDI from the Plan's EES vendor.	1	1	1
5.2.6.2.b.xii.	In addition to accepting and processing daily enrollment data file from the Plan's EES vendor, Vendor will manually load any data that cannot be processed automatically within three (3) State Business Days.	1	1	1
5.2.6.2.b.xiii.	Vendor will process enrollment updates manually for Members requiring immediate enrollment and benefits. The request to load manually may come from the Plan or the Plan's EES vendor.	1	1	1
5.2.6.2.b.xiv.	Vendor will notify the Plan immediately when any event or condition is discovered that adversely affects Members.	1	1	1
5.2.6.2.b.xv.	Vendor will accept and store multiple Member ID numbers from the Plan's EES vendor such as a unique member ID created by the EES vendor and MBI and/or the Member SSN.	1	1	1
5.2.6.2.b.xvi.	Vendor will use the unique Member ID number provided by the EES vendor as the primary Member ID for claims processing, customer services and other operational purposes; therefore, the unique Member ID number provided by the EES vendor will be the sole Member ID on the ID Card.	1	0	1
5.2.6.2.b.xvii.	Vendor will send the unique Member ID number provided by the EES vendor to other Plan vendors.	1	1	1

5.2.6.2 Services		Aetna	BCBSNC	UMR
5.2.6.2.b.xviii.	Vendor will accept and load Member enrollment with retroactive effective dates that may cross multiple Plan Years. Vendor will not receive enrollment effective dates prior to January 1, 2025. Example: June 2026, Vendor receives enrollment with a February 1, 2025 effective date. Vendor updates Member with appropriate 2026 and 2025 coverage.	1	1	1
5.2.6.2.b.xix.	Vendor will adjust enrollment effective or termination dates retroactively that may cross Plan Years.	1	1	1
5.2.6.2.b.xx.	Vendor will meet with the Plan and other Plan vendors on a weekly basis, or as requested by the Plan.	1	1	1
5.2.6.2.b.xxi.	<ul> <li>Vendor will display the appropriate Group name on Member ID cards, the secure Member portal and reports. Examples of Group Names:</li> <li>1) Department of State Treasurer</li> <li>2) Charlotte Mecklenburg Schools</li> <li>3) Retirement Systems.</li> </ul>	1	1	1
5.2.6.2.b.xxii.	Vendor will store a Member's PCP election, including the PCP election effective and termination dates to facilitate the PCP copay incentives outlined in Section 5.2.4, Product and Plan Design Management.	1	1	1
5.2.6.2.b.xxiii.	Vendor will notify providers that they have been selected as a Member's PCP.	1	1	1
5.2.6.2.b.xxiv.	Vendor will support an Open Enrollment (OE) period that generally last two (2) to four (4) weeks and during a time period chosen by the Plan.	1	1	1
5.2.6.2.b.xxv.	Vendor will support multiple OEs in one Plan year, if requested by the Plan.	1	1	1
5.2.6.2.b.xxvi.	Vendor will vary the OE periods by Group and/or Product, if requested by the Plan.	1	1	1

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5.2.6.2 Services		Aetna	BCBSNC	UMR
5.2.6.2.b.xxvii.	Vendor will, upon request, receive Member enrollments from the Plan's EES vendor prior to OE that have been "Mapped" to a specific Plan Design for the next Plan Year. The "Mapping" of Members will occur over several weeks prior to the beginning of OE. These "Mapped" Members may be included in the daily EDI Change Files received from the Plan's EES vendor or in a Full File, if chosen by the Plan.	1	1	1
5.2.6.2.b.xxviii.	Vendor will receive and process Member elections from the Plan's EES vendor after OE using a Full File or via daily Change Files that come during OE. The type of file will be determined by the Plan during the initial implementation and will be re-evaluated annually as part of OE planning.	1	1	1
5.2.6.2.b.xxix.	Vendor will produce and distribute ID cards for over 500,000 Members after OE so that Members receive their ID cards prior to the new Plan Year.	1	1	1
5.2.6.2.b.xxx.	Vendor will produce and mail CCCs to Members whose coverage terminates, as required by law.	1	1	1
5.2.6.2.b.xxxi.	Vendor will produce CCCs for Members who reside in states that require annual CCCs.	1	1	1
5.2.6.2.b.xxxii.	Vendor will produce and mail or email CCCs on demand, for Members who request new copies of CCCs.	1	1	1
5.2.6.2.b.xxxiii.	Vendor will produce and mail the 1095-B forms, if requested by the Plan.	1	1	1
5.2.6.2.b.xxxiv.	Vendor will provide call center support to respond to both HBRs and Member inquiries about 1095-B forms, if requested by the Plan.	1	1	1

5.2.6.2 Services		Aetna	BCBSNC	UMR	
5.2.6.2.b.xxxv.	Vendor will file 1094-B and 1095-B forms electronically, if requested by the Plan.	1	1	1	
5.2.6.2.b.xxxvi.	Vendor will continue filing 1095-B corrections to the IRS throughout the year, if requested by the Plan.	1	1	1	
5.2.6.2.b.xxxvii.	Upon notification by the Plan's COBRA Administration and Billing (CABS) vendor, Vendor will hold claims for individual Groups that have not paid their premium bill.	1	1	1	
5.2.6.2.b.xxxviii.	Vendor will confirm that the monthly, custom claims data file that will be provided to the Plan can be sent as a Full File or Change File. The specific requirements will be developed during the implementation.	1	1	1	
5.2.6.2.b.xxxix.	Vendor will confirm that it will provide reference tables and data dictionaries, with thorough field descriptions, to support the monthly, custom claims data files and that the reference tables and data dictionaries will be updated as needed and sent to the Plan within three (3) State Business Days of any change.	1	1	1	
5.2.6.2.b.xxxx.	Vendor will conduct a Medicare repricing exercise to benchmark Vendor's network rates against Medicare reimbursement rates. The details of the repricing exercise shall be formalized in an ADM and memorialized via an Amendment to the Contract, as needed.	1	1	1	
5.2.6 Enrollment, EDI, and Data Management	Total Score out of possible 40 points.	40	39	40	

5.2.7 Customer Experience	e 52 maximum points Confirm = 1 Does Not Confirm = 0			
5.2.7.2 Services		Aetna	BCBSNC	UMR
5.2.7.2.b.	Vendor shall additionally confirm each of the following:			
5.2.7.2.b.i.	Vendor will receive emails from Plan Members and respond to their inquiries.	1	1	1
5.2.7.2.b.ii.	Upon request, Vendor will provide expanded hours of operation during the OE period at no additional cost to the Plan. The Plan's enrollment and eligibility call center is generally open on Saturdays during OE.	1	1	1
5.2.7.2.b.iii.	Vendor will provide non-English speaking services for callers who may need assistance in other languages.	1	1	1
5.2.7.2.b.iv.	Vendor will offer Telecommunications Device for Deaf (TTY) services for Plan Members who need them.	1	1	1
5.2.7.2.b.v.	Vendor will provide copies of recorded calls to the Plan within two (2) State Business Days of the request.	1	1	1
5.2.7.2.b.vi.	Vendor will provide detailed copies of all call notes to the Plan within two (2) State Business Days of the request.	1	1	1
5.2.7.2.b.vii.	Vendor will provide copies of call notes to Members upon request.	1	1	1
5.2.7.2.b.viii.	Vendor will provide reports, based on call reason type, to the Plan upon request.	1	1	1
5.2.7.2.b.ix.	Vendor will provide an escalation team to respond and resolve inquiries from the Plan.	1	1	1
5.2.7.2.b.x.	When appropriate, Vendor will mail apology letters to Plan Members who have been impacted by a Vendor error.	1	1	1

5.2 Technical Proposal Requirements and Specifications					
5.2.7 Customer Experience	52 maximum points Confirm = 1 Does Not Confirm = 0				
5.2.7.2 Services		Aetna	BCBSNC	UMR	
5.2.7.2.b.xi.	Vendor will provide a secure Member web portal that is available 24/7, excluding periodic scheduled maintenance.	1	1	1	
5.2.7.2.b.xii.	Vendor will support single sign-on to and from the Plan's PBM customer portal, the Plan's EES vendor and other Plan vendor sites, as requested by the Plan.	1	1	1	
5.2.7.2.b.xiii.	Vendor will customize the materials available to Plan Members via the secure Member portal.	1	1	1	
5.2.7.2.b.xiv.	In addition to displaying the Plan's branding, Vendor will display the name of the Member's Employing Unit (e.g., Department of State Treasurer, Retirement System, Wake County Schools, etc.) once the Member has logged into the secure member site.	1	1	1	
5.2.7.2.b.xv.	Vendor will, upon request, segregate and provide secure Member portal access to a Dependent, or a Dependent's designee, in a court-ordered scenario such as a Medical Support Notice.	1	1	1	
5.2.7.2.b.xvi.	Vendor's secure member portal will capture Plan Members' preferences for communication.	1	1	1	
5.2.7.2.b.xvii.	Vendor's secure portal will allow a Plan Member to print a temporary ID card that include the Plan's PBM information and custom ID card elements.	1	1	1	
5.2.7.2.b.xviii.	Vendor's mobile application and secure portal will allow Members to order a new ID card.	1	1	1	
5.2.7.2.b.xix.	Vendor will provide a mobile application that includes a virtual ID card for Members who prefer to use mobile technology.	1	1	1	

5.2 Technical Proposal Requ				
5.2.7 Customer Experience	52 maximum points Confirm = 1 Does Not Confirm = 0			
5.2.7.2 Services		Aetna	BCBSNC	UMR
5.2.7.2.b.xx.	Vendor's portal will provide health/condition-specific resources to Members, such as educational videos, recipes, digital coaching modules, webinars, links to Plan approved/promoted websites, evidenced-based articles, and tools for self-management.	1	1	1
5.2.7.2.b.xxi.	Vendor's member portal will provide and moderate online forums and live chat groups.	1	1	1
5.2.7.2.b.xxii.	Vendor's member portal will receive and display timely data from various providers such as, but not limited to, lab results from large independent labs, prescriptions from pharmacies, and other data from physicians' offices. This information could be used by Plan Members to gather information necessary to complete annual Health Assessment or validate Member actions to earn incentives.	1	1	1
5.2.7.2.b.xxiii.	Vendor's member portal will allow Members to:			
5.2.7.2.b.xxiii.1)	View claims and claim payment status.	1	1	1
5.2.7.2.b.xxiii.2)	View and print EOBs.	1	1	1
5.2.7.2.b.xxiii.3)	View deductible and OOP accumulations.	1	1	1
5.2.7.2.b.xxiii.4)	Single-Sign-On (SSO) to the HSA vendor, if applicable.	1	1	1
5.2.7.2.b.xxiii.5)	View HRA claims, if applicable.	1	1	1
5.2.7.2.b.xxiii.6)	View HRA Balances, if applicable, including, but not limited to: a) Initial HR Funding. b) Rollover Funds. c) Incentive Funds.	1	1	1
5.2.7.2.b.xxiii.7)	Order new HRA or HSA debit cards, if applicable.	1	1	1

5.2 Technical Proposal Requirements and Specifications					
5.2.7 Customer Experience	52 maximum points Confirm = 1 Does Not Confirm = 0				
5.2.7.2 Services		Aetna	BCBSNC	UMR	
5.2.7.2.b.xxiii.8)	Track incentive programs and benefit designs (e.g., cash rewards, health reimbursement account contributions) and administer the reward for participation, as defined by the Plan.	1	1	1	
5.2.7.2.b.xxiii.9)	Complete a Health Assessment that could be customized by the Plan.	1	1	1	
5.2.7.2.b.xxiv.	Vendor's member portal will accept and display Member-specific information from the other systems and Vendor's health team, including each of the following. Vendor shall confirm each below:				
5.2.7.2.b.xxiv.1)	Electronic medical and health records.	1	0	1	
5.2.7.2.b.xxiv.2)	Disease Management Nurse notes	1	0	1	
5.2.7.2.b.xxiv.3)	Case Management notes.	1	0	1	
5.2.7.2.b.xxiv.4)	Health Coach notes.	1	0	1	
5.2.7.2.b.xxiv.5)	Vendor analytical system alerts, such as gaps in care.	1	1	1	
5.2.7.2.b.xxiv.6)	Progress towards Incentives earned, if applicable.	1	1	1	
5.2.7.2.b.xxv.	Vendor will provide the following services whether the Member is logged into the secure member portal or accessing Vendor's external site:				
5.2.7.2.b.xxv.1)	Search for providers by specialty.	1	1	1	
5.2.7.2.b.xxv.2)	Search for procedure/service cost.	1	1	1	
5.2.7.2.b.xxvi.	Vendor will participate in routine joint Plan vendor and Partner calls to discuss Plan initiative, upcoming Plan mailers and/or events, and develop and implement process improvements between the Plan vendors and Partners.	1	1	1	

5.2 Technical Proposal Requ 5.2.7 Customer Experience				
5.2.7 Customer Experience	52 maximum points Confirm = 1 Does Not Confirm = 0			
5.2.7.2 Services		Aetna	BCBSNC	UMR
		7100110		•
	Vendor, if instructed by the Plan, will conduct an annual Member			
	Satisfaction Survey for all Plan Members, including Members who			
	are not enrolled in plans administered by Vendor. The Plan will be			
	responsible for communicating the survey to Plan Members and may provide a link to the survey on the Plan's website. Vendor will			
	be responsible for developing the custom survey, as directed by			
5.2.7.2.b.xxvii.	the Plan, hosting the survey, and providing a summary of results.	1	1	1
5.2.7.2.5.77		I	•	I
5.2.7.2.b.xxviii.	Vendor will conduct other surveys, as requested by the Plan.	1	1	1
	Vendor will attend Plan-hosted OE events to educate members on			
	Plan options. The Plan representatives are generally on the road			
	across the State or hosting online webinars during most of			
	September and October promoting OE. Representatives from the			
	TPA and Medicare Advantage carriers generally attend and may			
5.2.7.2.b.xxix.	provide presentations to Members, primarily retirees.	1	1	1
	Vendor will assist with web-based training or meetings hosted by			
5.2.7.2.b.xxx.	the Plan to educate Members and/or HBRs on Plan benefits.	1	1	1
				•
	Vendor will attend Wellness Fairs and other promotional events		4	4
5.2.7.2.b.xxxi.	around the State, as requested by the Plan.	1	1	1
	Upon request, Vendor will provide resources to conduct biometric			
	screenings at wellness events. If requested, Vendor shall have the			
5.2.7.2.b.xxxii.	ability to send the biometric results to the Members' PCPs.	1	1	1
	Vendor will provide language interpreters, including sign language,			
5.2.7.2.b.xxxiii.	at events as requested by the Plan.	1	1	1
	Vendor will, upon request, provide Marketing and Communication	4	1	4
5.2.7.2.b.xxxiv.	resources to the Plan to develop materials.	1	1	1

5.2 Technical Proposal Requirements and Specifications					
5.2.7 Customer Experience	52 maximum points Confirm = 1 Does Not Confirm = 0				
5.2.7.2 Services		Aetna	BCBSNC	UMR	
5.2.7.2.b.xxxv.	Vendor will assist with the Plan's benefit booklet review and/or provide guidance regarding the Plan's benefit booklets which includes individual books for each plan offered.	1	1	1	
5.2.7.2.b.xxxvi.	Vendor will develop and implement new letters and/or communication materials for Members and/or Providers to support any programs implemented for the Plan.	1	1	1	
5.2.7.2.b.xxxvii.	Vendor will include non-discrimination notices on all significant publications and communications as required by Section 1557 of PPACA.	1	1	1	
5.2.7.2.b.xxxviii.	Vendor will suppress specific Member communications, upon request from the Plan.	1	1	1	
5.2.7 Customer Experience	Total Score out of possible 52 points.	52	48	52	

5.2 Technical Proposal Requirements and Specifications 5.2.8 Claims Processing and

Appeals Management 16 maximum points Confirm = 1 Does Not Confirm = 0

5.2.8.2 Services		Aetna	BCBSNC	UMR
5.2.0.2 061 41665		Aetila	BCBSNC	UNIK
5.2.8.2.b.	Vendor shall additionally confirm each of the following:			
5.2.8.2.b.i.	Vendor will maintain and make accessible to the Plan at least 10 years of claims history.	1	1	1
5.2.8.2.b.ii.	Vendor will work with the Plan's internal legal counsel and the North Carolina Attorney General's Office, as appropriate, throughout the appeals process; and Vendor will make available its subject matter experts to testify during hearings when requested.	1	1	1
5.2.8.2.b.iii.	Vendor will process all claims in accordance with state and federal laws including the Plan's 18 month timely filing rules set forth in N.C.G.S. § 135-48.52(6).	1	1	1
5.2.8.2.b.iv.	Vendor will provide the Plan with any information requested regarding its pre-pay claims edits and will add edits at the Plan's request.	1	1	1
5.2.8.2.b.v.	Upon request, Vendor will pay all claims, including non-network claims, based on assignment of benefits.	1	0	1
5.2.8.2.b.vi.	Vendor will provide a weekly summary of any claims totaling ≥ \$100,000.00 to the Plan's Contract Administrator for day to day activities. The summary shall include the total charge, total allowed amount, Member cost share, and a short description of circumstance of the claim, including a status of the Member's condition	1	1	1
5.2.8.2.b.vii.	Vendor will support Medicare direct claims by interfacing with Medicare crossover vendors and CMS	1	1	1
5.2.8.2.b.viii.	Vendor will coordinate benefits with other commercial payors.	1	1	1

# 5.2 Technical Proposal Requirements and Specifications 5.2.8 Claims Processing and

Appeals Management 16 maximum points Confirm = 1 Does Not Confirm = 0

5.2.8.2 Services		Aetna	BCBSNC	UMR
5.2.8.2.b.ix.	Vendor will support all future state and federal requirements at no additional cost to the Plan.	1	1	1
5.2.8.2.b.x.	Vendor will produce EOBs that meet all Federal requirements.	1	1	1
5.2.8.2.b.xi.	Vendor will prevent Subscribers from having access to the Dependents EOBs when the Subscriber does not have custodial rights.	1	1	1
5.2.8.2.b.xii.	Vendor will mail EOBs directly to Dependents 18 years of age or older without a copy to the Subscriber.	1	1	1
5.2.8.2.b.xiii.	Vendors will mail a Dependent's EOB to a different address if a different address exists in the Dependent's demographic record.	1	1	1
5.2.8.2.b.xiv.	Vendor will support Members' election of electronic EOBs in lieu of paper EOBs	1	1	1
5.2.8.2.b.xv.	Vendor will provide a single, combined Medical and HRA EOB, as requested by the Plan.	1	1	1
5.2.8.2.b.xvi.	Vendor will implement PCP "gate-keeper" rules, as requested by the Plan.	1	1	1
5.2.8 Claims Processing and Appeals Management	Total Score out of possible 16 points.	16	15	16

### 5.2.9 Claims Audit, Recovery,

<b>..</b>				1	
5.2.9.2 Services		Aetna	BCBSNC	UMR	
5.2.9.2.b.	Vendor shall additionally confirm each of the following:				
5.2.9.2.b.i	Vendor will support any other audit requested by the NC OSA.	1	1	1	
5.2.9.2.b.ii.	Vendor will support multiple audits simultaneously. Although the Plan will work with Vendor to manage the scope, duration, number, and timing of audits whenever possible, audits may occur simultaneously and for extended periods of time.	1	1	1	
5.2.9.2.b.iii.	Vendor will provide the Plan's Auditors access to all necessary data, systems, and any other materials needed to successfully perform the audits including remote, view only access to view the claims adjudication system used by Vendor to process the Plan's claims.	1	1	1	
5.2.9.2.b.iv.	Vendor will provide on-site office space at Vendor's facilities that are actually processing Plan claims, including system access for the Plan's Auditors, the Plan, or the NC OSA.	1	1	1	
5.2.9.2.b.v.	Vendor will customize any standard audit reports to meet the Plan's specific audit needs.	1	1	1	
5.2.9.2.b.vi.	Vendor will provide claims files to the Plan's Auditors on a monthly basis.	1	1	1	
5.2.9.2.b.vii.	Vendor will provide feedback on all site visit claims within two (2) weeks of the end of the on-site visit. Vendor will also respond to any findings in the draft audit report within two (2) weeks of receipt.	1	1	1	
5.2.9.2.b.viii.	Vendor will provide a corrective action plan for the Plan's review, approval, and monitoring within 30 days of the final report, or another timeframe as specified by the Plan.	1	1	1	

### 5.2.9 Claims Audit, Recovery,

	25 maximum points Commin – 1 Does Not Commin – 0			
5.2.9.2 Services		Aetna	BCBSNC	UMR
J.2.J.2 Del VICe3		Aetila	BCBSNC	UNIK
5.2.9.2.b.ix.	Vendor will provide full impact reports, and review and recover out- of-sample claims for any audit findings that reveal systemic or easily repeatable issues. These out-of-sample claim recoveries will not impact performance guarantee measures.	1	1	1
5.2.9.2.b.x.	Vendor will not enter into a settlement on the Plan's behalf with a Provider, a Member, or anyone else, without first obtaining the Plan's approval.	1	1	1
5.2.9.2.b.xi.	Vendor will support the Plan's third-party liability vendor, or any other recovery vendor the Plan may work with, by providing data, adjusting claims, and posting payments.	1	1	1
5.2.9.2.b.xii.	Vendor will provide Plan specific recovery reports on a monthly basis that include both summary and detail information outlining the programs' results.	1	1	1
5.2.9.2.b.xiii.	Vendor will customize any recovery or investigation reports, if requested by the Plan.	1	1	1
5.2.9.2.b.xiv.	Vendor will implement debt collections processes with a collection agency approved by the NC AGO. The list of approved collections agencies may change during the life of the Contract, as required by the NC AGO.	1	1	1
5.2.9.2.b.xv.	Vendor will adjust Member claims based on recoveries received on behalf of the Plan, including, but not limited to, those from the collection agency, Plan vendors, or Members within 30 days of notification. Plan vendors or State Collections Agencies that seek recoveries on behalf of the Plan, must work with Vendor to ensure the claims are appropriately adjusted and recoveries are deposited in the Plan's depository accounts.	1	1	1

### 5.2.9 Claims Audit, Recovery,

and inteologation	23 maximum points Commin = 1 Does Not Commin = 0			
5.2.9.2 Services		Aetna	BCBSNC	UMR
5.2.9.2.b.xvi.	Vendor will, upon request from a Member covered through an Employing Unit, the Direct Bill Group, the Sponsored Dependent Group, or the COBRA Group, establish a payment plan; however, payment plans shall not exceed 12 months without the Plan's prior approval.	1	1	1
5.2.9.2.b.xvii.	Vendor will, upon request by a Member covered through the Retirement System, establish a payment plan. The payment plan shall not exceed six (6) months without the Plan's prior approval.	1	1	1
5.2.9.2.b.xviii.	Vendor will consider any Member or former Member to be in default who misses one (1) payment. If any Member or former Member sends in a partial payment, Member or former Member must be caught up in one (1) month or Member or former Member will be considered to be in default.	1	1	1
5.2.9.2.b.xix.	Vendor will allow the Plan to perform onsite reviews and validations of Vendor's internal processes.	1	1	1
5.2.9.2.b.xx.	Vendor will provide workflows, data, and other materials to review Vendor's processes within 30 days of request.	1	1	1
5.2.9.2.b.xxi.	Vendor will work with the Plan to develop process improvement plans.	1	1	1
5.2.9.2.b.xxii.	Vendor will provide monthly recovery reports and will customize those reports, if requested by the Plan.	1	1	1
5.2.9.2.b.xxiii.	Vendor will track and report actual cost savings dollars against targets, and if available, benchmarks.	1	1	1

### 5.2.9 Claims Audit, Recovery,

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5.2.9.2 Services		Aetna	BCBSNC	UMR
5.2.9.2.b.xxiv.	Vendor will not charge the Plan any fee for the identification, recovery, or adjustment of overpayments, duplicate payments, or other processing errors.	1	1	1
5.2.9.2.b.xxv.	Vendor will provide Plan specific investigation reports on a monthly basis and customize these reports, as requested by the Plan.	1	1	1
5.2.9 Claims Audit, Recovery, and Investigation	Total Score out of possible 25 points.	25	25	25

### 5.2.10 Initial Implementation

and Ongoing Testing 3 maximum points Confirm = 1 Does Not Confirm = 0

5.2.10.2 Services		Aetna	BCBSNC	UMR
5.2.10.2.b.	Vendor shall additionally confirm each of the following:			
5.2.10.2.b.i.	Vendor will ensure there are no data latency issues that would delay initiating any audits with the Plan's Auditors after the first quarter, or any subsequent quarter, of operation.	1	1	1
5.2.10.2.b.ii.	If during the implementation, a decision is made that Members will need welcome kits, Vendor will ensure that those kits are mailed prior to January 1, 2025.	1	1	1
5.2.10.2.b.iii.	If requested by the Plan, Vendor will support a readiness review and/or implementation audit at least 60 days prior to January 1, 2025. Vendor shall participate in all readiness review and/or implementation audit activities conducted by the Plan or by Plan vendors to ensure Vendor's operational readiness.	1	1	1
5.2.10 Initial Implementation and Ongoing Testing	Total Score out of possible 3 points.	3	3	3

5.2 Technical Proposal Requirements and Specifications					
5.2.11 Reporting	48 maximum points Confirm = 1 Does Not Confirm = 0				
5.2.11.2 Services		Aetna	BCBSNC	UMR	
5.2.11.2.b.	Vendor shall additionally confirm each of the following. Note: Final individual report or reporting package format and content will be finalized during implementation and may be updated throughout the lifetime of the Contract via ADM:				
5.2.11.2.b.i.	Vendor will provide standard and ad hoc reports in any of the following formats, as requested by the Plan: 1) Excel. 2) PDF. 3) Text. 4) XML. 5) HTML. 6) CSV (raw format).	1	1	1	
5.2.11.2.b.ii.	Vendor will customize any report, as requested by the Plan.	1	1	1	
5.2.11.2.b.iii.	Vendor will combine claims and financial data in reporting.	1	1	1	
5.2.11.2.b.iv.	Vendor will email all standard reports, to the email addresses provided by the Plan. If PHI is included, the reports shall be sent via secure email.	1	1	1	
5.2.11.2.b.v.	Vendor will produce ad hoc reports within 10-15 days of a request to support the Plan's responsibilities to the Board of Trustees and/or North Carolina General Assembly.	1	1	1	
5.2.11.2.b.vi.	Vendor will include Book of Business and other internal and/or external benchmarks in reports, when requested by the Plan.	1	1	1	

5.2 Technical Proposal Requirements and Specifications					
5.2.11 Reporting	48 maximum points Confirm = 1 Does Not Confirm = 0				
5.2.11.2 Services		Aetna	BCBSNC	UMR	
5.2.11.2.b.vii.	<ul> <li>Vendor will provide other enterprise-level, executive reports as well as departmental and ad-hoc reporting, as requested by the Plan. Stratifications may include:</li> <li>1) Demographics. <ul> <li>a) Gender. b) Age. c) Race.</li> </ul> </li> <li>2) Employing Unit, work location.</li> <li>3) Geography. <ul> <li>a) Zip Code. b) County. c) Hospital Service Area.</li> <li>d) Healthcare Referral Region (HRR). e) Out-Of-State.</li> </ul> </li> <li>4) Subscriber versus Member.</li> <li>5) Active and Retiree (Pre and Post-65).</li> <li>6) Plan Type.</li> <li>7) Time period. <ul> <li>a) Calendar Year (CY). b) Year-to-Date (YTD). c) Month-to <ul> <li>Month. d) Fiscal Year. e) Quarterly. f) Ad-Hoc.</li> </ul> </li> <li>8) Paid, incurred, capitated claims.</li> <li>9) Provider Level. <ul> <li>a) By NPI, DEA #, In/Out-of-Network, Vendor's unique provider number. b) PCP, Specialist, Hospital.</li> </ul> </li> <li>10) Network. <ul> <li>a) In/Out-of-Network. b) Quality Outcomes.</li> </ul> </li> <li>11) Utilization Trends. <ul> <li>a) High Cost Claimants. b) High Volume Claims Utilizers.</li> </ul> </li> <li>12) Disease Categories via ICD-10, DRG, MDC, or ad hoc criteria. <ul> <li>a) Chronic conditions. b) Acute conditions. c) Catastrophic (cost-driving outliers).</li> </ul> </li> </ul></li></ul>	1	1	1	
5.2.11.2.b.viii.	Vendor will provide each of the following enrollment reports or reporting packages. The method for providing the report will be determined during implementation.				

5.2 Technical Proposal Requirements and Specifications					
5.2.11 Reporting	48 maximum points Confirm = 1 Does Not Confirm = 0				
5.2.11.2 Services		Aetna	BCBSNC	UMR	
		Actilia	Bobono	OMIX	
	1) Weekly membership reports that include, but are not limited				
	to, the following information:				
	a) Group Number.				
	b) All internal and external member Identification numbers (i.e.,				
	EES assigned ID, SSN, MBI, Employer ID, etc.). c) Subscriber number.				
	d) Hire date.				
	e) Coverage effective date.				
	f) Coverage expiration date.				
	g) Current benefit effective date.				
	h) Current benefit expiration date.				
	i) Member First Name.				
	j) Member Last Name.				
	k) Member SSN.				
	I) Member date of birth.				
	m) Member tier.				
	<ol> <li>Member benefit identifier code(s).</li> </ol>				
	o) Medicare primary flag.				
	p) Medicare Coverage.				
	Medicare A effective date.				
	Medicare B effective date.				
	q) Medicare effective date.				
5.2.11.2.b.viii.1)	r) Medicare expiration date.	1	1	1	

5.2 Technical Proposal	Requirements and Specifications			
5.2.11 Reporting	48 maximum points Confirm = 1 Does Not Confirm = 0			
5.2.11.2 Services		Aetna	BCBSNC	UMR
5.2.11.2.b.viii.2)	<ul> <li>2) Monthly Member reporting package based on enrollment the last day of the previous month that includes each of the following:</li> <li>a) Enrollment by Plan Design, Entity, Group, Tier, and Medicare Status.</li> <li>b) In-state Member counts by county broken down by Plan Design, then totaled.</li> <li>c) Out-of-state Member counts by state or country broken down by Plan Design, then totaled.</li> <li>d) Enrollment by Group number broken down by Subscriber and Dependent, then totaled.</li> <li>e) Graphs (pie charts) that include: <ul> <li>All Members by Plan Design.</li> <li>Out-of-state Members by Plan Design.</li> <li>All Members by Coverage Tier.</li> <li>Top 10 Counties.</li> </ul> </li> </ul>	1	1	1
5.2.11.2.b.viii.3)	<ul> <li>3) Monthly PCP Election report that includes, but is not limited to: <ul> <li>a) Total number of Members that have elected a PCP broken down by Plan Design.</li> <li>b) Statistics about the Members who see the PCP on their card and those that see other PCPs.</li> <li>c) Types of PCP elected (i.e., general practice, pediatrician, family medicine, etc.).</li> <li>d) List of elected providers and number of Members who have elected them as their PCP.</li> </ul></li></ul>	1	1	1

5.2 Technical Proposal Requirements and Specifications					
48 maximum points Confirm = 1 Does Not Confirm = 0					
	Aetna	BCBSNC	UMR		
Vendor will provide each of the following Banking and Finance reports or reporting packages. The method for providing the report will be determined during implementation.					
<ol> <li>Monthly accounts receivable aging report that includes, but is not limited to:         <ul> <li>a) The amount of recoveries due, but not received.</li> <li>b) The amount of any unapplied receipts.</li> <li>c) Intervals of aging 1-30 days; 31-60 days; 61-90 days; 91-120 days; and over 120 days.</li> <li>d) Supporting documentation from which these amounts are derived.</li> </ul> </li> </ol>	1	1	1		
<ul> <li>2) Quarterly report of any uncollectible accounts: <ul> <li>a) Recommended for debt write-off which includes, but is not limited to:</li> <li>Account name.</li> <li>Subscriber number, if applicable.</li> <li>Description/justification of the reason for write-off.</li> <li>The provider code, if applicable.</li> <li>Dollar amount and date originally paid, if applicable.</li> <li>Payee status.</li> <li>Identifying number (e.g., invoice, claim, case).</li> <li>Total amount proposed for write-off.</li> </ul></li></ul>	1	1	1		
	<ul> <li>Vendor will provide each of the following Banking and Finance reports or reporting packages. The method for providing the report will be determined during implementation.</li> <li>1) Monthly accounts receivable aging report that includes, but is not limited to: <ul> <li>a) The amount of recoveries due, but not received.</li> <li>b) The amount of any unapplied receipts.</li> <li>c) Intervals of aging 1-30 days; 31-60 days; 61-90 days; 91-120 days; and over 120 days.</li> <li>d) Supporting documentation from which these amounts are derived.</li> </ul> </li> <li>2) Quarterly report of any uncollectible accounts: <ul> <li>a) Recommended for debt write-off which includes, but is not limited to: <ul> <li>Account name.</li> <li>Subscriber number, if applicable.</li> <li>Description/justification of the reason for write-off.</li> <li>The provider code, if applicable.</li> <li>Dollar amount and date originally paid, if applicable.</li> <li>Payee status.</li> <li>identifying number (e.g., invoice, claim, case).</li> </ul> </li> </ul></li></ul>	Vendor will provide each of the following Banking and Finance reports or reporting packages. The method for providing the report will be determined during implementation.         1) Monthly accounts receivable aging report that includes, but is not limited to: <ul> <li>a) The amount of recoveries due, but not received.</li> <li>b) The amount of recoveries due, but not received.</li> <li>b) The amount of any unapplied receipts.</li> <li>c) Intervals of aging 1-30 days; 31-60 days; 61-90 days; 91-120 days; and over 120 days.</li> <li>d) Supporting documentation from which these amounts are derived.</li> </ul> <li>2) Quarterly report of any uncollectible accounts:         <ul> <li>a) Recommended for debt write-off which includes, but is not limited to:</li> <li>Account name.</li> <li>Subscriber number, if applicable.</li> <li>Description/justification of the reason for write-off.</li> <li>The provider code, if applicable.</li> <li>Dollar amount and date originally paid, if applicable.</li> <li>Payee status.</li> <li>tidentifying number (e.g., invoice, claim, case).</li> </ul> </li>	Aetna         BCBSNC           Vendor will provide each of the following Banking and Finance reports or reporting packages. The method for providing the report will be determined during implementation.         1) Monthly accounts receivable aging report that includes, but is not limited to: a) The amount of recoveries due, but not received. b) The amount of any unapplied receipts. c) Intervals of aging 1-30 days; 31-60 days; 61-90 days; 91-120 days; and over 120 days. d) Supporting documentation from which these amounts are derived.         1         1           2) Quarterly report of any uncollectible accounts: a) Recommended for debt write-off which includes, but is not limited to: -Account name. -Subscriber number, if applicable. -Description/justification of the reason for write-off. -The provider code, if applicable. -Dollar amount and date originally paid, if applicable. -Payee status. -Identifying number (e.g., invoice, claim, case).         1         1		

5.2 Technical Proposal Requirements and Specifications					
5.2.11 Reporting	48 maximum points Confirm = 1 Does Not Confirm = 0				
5.2.11.2 Services		Aetna	BCBSNC	UMR	
5.2.11.2.b.ix.2).b)	<ul> <li>b) Recommended for exhausted debt (debt Vendor should stop tracking and pursuing when agreed upon recovery process has been completed) which includes, but is not limited to:</li> <li>• Account name.</li> <li>• Subscriber number, if applicable.</li> <li>• Description/justification of the reason for exhausted debt.</li> <li>• Provider code, if applicable.</li> <li>• Dollar amount and date originally paid, if applicable.</li> <li>• Payee status.</li> <li>• Identifying number (e.g., invoice, claim, case).</li> <li>• Total amount proposed for exhausted debt.</li> </ul>	1	1	1	
5.2.11.2.b.ix.3) a)	<ul> <li>3) Daily deposited receipts reporting package, reported separately by Product type, e.g., PPO, HSA, HRA, etc., including: <ul> <li>a) Summary report, which includes, but is not limited to:</li> <li>Date of deposit.</li> <li>Total amount received by check.</li> <li>Total amount received by ACH.</li> <li>Distinct identification of which amounts relate to claims and which amounts relate to other types of deposits.</li> <li>Descriptive labeling of other deposits.</li> <li>Grand total of the daily deposits.</li> </ul> </li> </ul>	1	1	1	
5.2.11.2.b.ix.3).b)	<ul> <li>b) Any documentation from the banking institution of the deposited amounts posted daily, e.g., bank deposit slips, electronic deposit report, lockbox report, etc.</li> </ul>	1	1	1	

5.2 Technical Proposal Requirements and Specifications					
5.2.11 Reporting	48 maximum points Confirm = 1 Does Not Confirm = 0				
5.2.11.2 Services		Aetna	BCBSNC	UMR	
	<ul> <li>c) Daily deposit supporting documentation report, which includes, but is not limited to:</li> <li>Type of deposit, i.e., checks, ACH, and/or wire.</li> <li>Amount of each individual deposit and a grand total per deposit type.</li> </ul>				
5.2.11.2.b.ix.3).c)		1	1	1	
5.2.11.2.b.ix.3).d)	d) Ability to produce Member level detail when requested by the Plan.	1	1	1	
5.2.11.2.b.ix.4)	<ul> <li>4) Daily NSF report listing all NSF for the previous months which includes:</li> <li>a) Subscriber number, if applicable.</li> <li>b) Provider information, if applicable.</li> <li>c) Date returned</li> <li>d) Dollar amount.</li> </ul>	1	1	1	
5.2.11.2.b.ix.5)	<ol> <li>Monthly misapplied deposits and/or collections report (e.g., applied deposit to wrong Member or wrong client) which includes date originally deposited and how they were corrected.</li> </ol>		1	4	

5.2 Technical Proposal Requirements and Specifications					
5.2.11 Reporting	48 maximum points Confirm = 1 Does Not Confirm = 0				
5.2.11.2 Services		Aetna	BCBSNC	UMR	
5.2.11.2.b.ix.6)	<ul> <li>6) Weekly reporting package of claims and other disbursements by Product type, which includes, but is not limited to: <ul> <li>a) Number of checks processed weekly.</li> <li>b) Number of EFTs processed weekly.</li> <li>c) Payment amount(s) by type e.g., claims refunds, adjustments, miscellaneous payments, voided checks, escheats, reissued checks, etc.</li> <li>d) Weekly total by type.</li> <li>e) Month to date total by type.</li> <li>f) Supporting documentation of all disbursements and an explanation of any adjustments and/or miscellaneous payments, e.g., check register, any system generatedreports of check writes, etc.</li> </ul> </li> </ul>	1	1	1	
5.2.11.2.b.ix.7)	<ul> <li>7) Monthly deposit reconciliation which includes, but is not limited to:</li> <li>a) Date of each daily deposit.</li> <li>b) Total amount of deposit for each day.</li> <li>c) Breakdown of amount by type of deposit, i.e., checks, wires, ACH (drafts).</li> <li>d) Monthly total of each type.</li> </ul>	1	1	1	
5.2.11.2.b.ix.8)	<ul> <li>8) Monthly reconciliation of claims and other disbursements which includes, but is not limited to:</li> <li>a) Daily transactions listed individually with a daily total as well as a summary total.</li> <li>b) A breakout of ACH/EFT, voids, cancelled checks, manual checks, any adjustments, total net disbursement, refunds, and other disbursements.</li> </ul>	1	1	1	

5.2 Technical Proposal R	Requirements and Specifications			
5.2.11 Reporting	48 maximum points Confirm = 1 Does Not Confirm = 0			
5.2.11.2 Services		Aetna	BCBSNC	UMR
5.2.11.2.b.ix.9)	<ul> <li>9) As applicable, escheats report of all warrants/checks to be escheated by state and Product type, which includes, but is not limited to: <ul> <li>a) Final due date to escheat the warrants/checks.</li> <li>b) Name of state and dormancy period for each state.</li> <li>c) Number of warrants for each state and dollar amount.</li> <li>d) Grand total of number of warrants, dollar amount by Product type and grand total dollar amount for all Product types.</li> <li>e) Explanation of any special circumstances or issues.</li> </ul> </li> </ul>	1	1	1
5.2.11.2.b.ix.10)	10) Monthly Summary of Billed Charges by State Fiscal Year which includes a summary of claims paid for the period which includes both medical and pharmacy claims.	1	1	1
5.2.11.2.b.ix.11)	11) Monthly Statement of Account (SOA) which includes all charges including claims and administrative fees s paid. It is a full picture of all income/expenses for the month.	1	1	1
5.2.11.2.b.x.	Vendor will provide each of the following Financial Performance reports or reporting packages. The method for providing the report will be determined during implementation.			
5.2.11.2.b.x.1)	<ol> <li>Performance Guarantees (PG), as outlined in Section 6.3, reports as follows:         <ul> <li>a) Monthly PG status report.</li> <li>b) Quarterly PG report cards.</li> <li>c) Annual PG report cards that include summary data and year end PG results.</li> </ul> </li> </ol>	1	1	1

5.2 Technical Proposal Requirements and Specifications				
5.2.11 Reporting	48 maximum points Confirm = 1 Does Not Confirm = 0			
5.2.11.2 Services		Aetna	BCBSNC	UMR
5.2.11.2.b.x.2)	<ol> <li>Monthly Performance Matrix reports as outlined in Exhibit 12, "Matrix Reports," and listed below:         <ul> <li>a) Reports 1 and 2: Charge Summary Paid and Incurred Reports.</li> <li>b) Reports 3 and 4: Charge Summary Trend Paid and Incurred.</li> <li>c) Reports 5 and 6: Coinsurance and Deductible, Full Population-Paid and Incurred.</li> <li>d) Reports 7 and 8: Coinsurance and Deductible, Closed Population-Paid and Incurred.</li> <li>e) Reports 9 and 10: Copay-Incurred and Paid.</li> <li>f) Report 11: Copay-Incurred (Claims Run out).</li> <li>g) Reports 12 and 13: Claims Experience Summary by Demographics, Paid/Incurred, Time, etc.</li> <li>h) Reports 16 and 17: Financial Reconciliation-Paid and Incurred.</li> <li>j) Report 18: Utilization and Cost-Share by Service Type-Paid Claims.</li> </ul> </li> </ol>	1	1	1
5.2.11.2.b.x.3)	<ul> <li>3) Monthly Triangulations reports with the following stratifications:</li> <li>a) Service type to include Ancillary, Inpatient Facility, Inpatient Professional, Outpatient Facility, etc. and the individual plan options, including a summary based on total membership.</li> <li>b) Plan Design and/or Product, including a summary based on total membership.</li> </ul>	1	1	1

5.2 Technical Proposal Requirements and Specifications					
5.2.11 Reporting	48 maximum points Confirm = 1 Does Not Confirm = 0				
5.2.11.2 Services		Aetna	BCBSNC	UMR	
5.2.11.2.b.x.4)	<ul> <li>4) Monthly prompt payment interest claims report that includes, but are not limited to:</li> <li>a) Prompt pay for adjusted claims.</li> <li>b) Prompt pay for new claims.</li> <li>c) Claim count.</li> <li>d) Total interest paid.</li> </ul>	1	1	1	
5.2.11.2.b.xi.	Vendor will provide each of the following Claims and Appeals reports or reporting packages. The method for providing the report will be determined during implementation.				
5.2.11.2.b.xi.1)	<ol> <li>Monthly processed claims reports that include, but are not limited to:         <ul> <li>a) Claims type.</li> <li>b) Total claims billed.</li> <li>c) Total claims paid.</li> </ul> </li> </ol>	1	1	1	
5.2.11.2.b.xi.2)	<ol> <li>Monthly Deductible and Out-of-Pocket reports, by Plan Design, by month.</li> </ol>	1	1	1	
5.2.11.2.b.xi.3)	<ol> <li>Monthly COB reports that identify savings associated with both Medicare and Commercial COB</li> </ol>	1	1	1	
5.2.11.2.b.xi.4)	<ul> <li>4) Quarterly high claimant reports (dollar threshold will be determined during implementation) that include, but are not limited to:</li> <li>a) Denial reason.</li> <li>b) Number of claims for each denial reason.</li> <li>c) Total charges for each denial reason.</li> </ul>	1	1	1	

5.2 Technical Proposal Requirements and Specifications					
5.2.11 Reporting	48 maximum points Confirm = 1 Does Not Confirm = 0				
5.2.11.2 Services		Aetna	BCBSNC	UMR	
5.2.11.2.b.xi.5)	<ul> <li>5) Quarterly high claimant reports that include, but are not limited to (the dollar threshold for including Members on the report will be determined during implementation): <ul> <li>a) Member ID.</li> <li>b) Plan ID.</li> <li>c) Member age.</li> <li>d) Diagnosis.</li> <li>e) Service start date.</li> <li>f) Encounter service type.</li> <li>g) Place of service.</li> <li>h) Provider specialty description.</li> <li>i) Paid amount.</li> </ul></li></ul>	1	1	1	
5.2.11.2.b.xi.6)	<ul> <li>6) Monthly medical and pharmacy appeals reports that include, but are not limited to: <ul> <li>a) Number of first level appeals received.</li> <li>b) Number of first level appeals approved.</li> <li>c) Number of first level appeals denied.</li> <li>d) Number of second level appeals received.</li> <li>e) Number of second level appeals approved.</li> <li>f) Number of second level appeals denied.</li> <li>g) Statistics on types of appeals received.</li> </ul></li></ul>	1	1	1	

5.2 Technical Proposal R	Requirements and Specifications			
5.2.11 Reporting	48 maximum points Confirm = 1 Does Not Confirm = 0			
5.2.11.2 Services		Aetna	BCBSNC	UMR
5.2.11.2.b.xi.7)	<ul> <li>7) A Monthly pharmacy appeals received detail report that includes, but is not limited to, the following: <ul> <li>a) Member ID.</li> <li>b) Member First Name.</li> <li>c) Member Last Name.</li> <li>d) Type of Appeal Review Decision.</li> <li>e) Type of Appeal Review Decision.</li> <li>f) Date Appeal Initiated.</li> <li>g) Final Written Date.</li> <li>h) Appeal Decision Description.</li> <li>i) Medication Name, Strength, and Dosage.</li> <li>j) Method Appeal Received.</li> <li>k) Appeal Origin.</li> <li>l) Drug Class.</li> </ul> </li> </ul>	1	1	1
5.2.11.2.b.xii.	Vendor will provide the following Network report or reporting packages. The method for providing the report will be determined during implementation.			
5.2.11.2.b.xii.1)	<ol> <li>Quarterly GeoAccess report. If multiple networks are utilized, a separate report will be required for each one.</li> </ol>	1	1	1
5.2.11.2.b.xiii.	Vendor will provide each of the following Medical Management reports or reporting packages. The method for providing the report will be determined during implementation.			
5.2.11.2.b.xiii.1)	<ol> <li>Quarterly Medical Cost and Clinical Outcomes reports across diagnosis categories, highly prevalent, costly, and/or determined by the Plan to be clinically significant, to include HEDIS measures, and state, national, and book-of- business data segregated by Plan Designs (70/30, 80/20, HDHP,) Medicare and Non-Medicare primary status, and by Group.</li> </ol>	1	1	1

5.2 Technical Proposal F	Requirements and Specifications			
5.2.11 Reporting	48 maximum points Confirm = 1 Does Not Confirm = 0			
5.2.11.2 Services		Aetna	BCBSNC	UMR
				•
5.2.11.2.b.xiii.2)	2) Quarterly Case Management Clinical Outcomes.	1	1	1
•		· · ·		•
5.2.11.2.b.xiii.3)	3) Quarterly Preventive Care Service Utilization	1	1	1
	Vendor will provide each of the following Utilization Management			
	reports or reporting packages. The method for providing the report			
5.2.11.2.b.xiv.	will be determined during implementation.			
	1) Quarterly Utilization Management Cause, Cost and Clinical			
	Outcomes, including, but not limited to, inpatient			
	admissions, readmissions, emergency department visits,			
	urgent care visits, outpatient services, behavioral health			
	services, ambulance services, private duty nursing,			
	pharmacy services and polypharmacy, primary care			
	physician visits, specialist visits, prior authorizations and			
	approvals, and high cost claims and claimants across Plan			
	Products (70/30, 80/20, HDHP, non-Medicare) and	4	1	
5.2.11.2.b.xiv.1)	Employing Units.	1	1	1
	<ol> <li>Annual Utilization Management Interventions: Interventions and outcomes of efforts to address ineffective utilization of</li> </ol>			
E 0 11 0 h viv 0)	services.	1	1	1
5.2.11.2.b.xiv.2)	Services.	<u> </u>	1	1
	Vendor will provide the following specialty pharmacy management			
	report or reporting package. The method for providing the report			
5.2.11.2.b.xv	will be determined during implementation.			
	1) A quarterly utilization report detailing specialty pharmacy			
	Rebates.			
5.2.11.2.b.xv.1)		1	1	1
,				
	Vendor will provide each of the following Customer Experience			
	reports or reporting packages. The method for providing the report			
5.2.11.2.b.xvi	will be determined during implementation.			

5.2 Technical Proposal Requirements and Specifications				
5.2.11 Reporting	48 maximum points Confirm = 1 Does Not Confirm = 0		-	
5.2.11.2 Services		Aetna	BCBSNC	UMR
5.2.11.2.b.xvi.1)	<ol> <li>The Weekly Operations Dashboard of Key Performance Indicators (KPI), including, but not limited to, the following:         <ul> <li>a) Total Member calls received.</li> <li>b) Weekly ASA rate for Member calls.</li> <li>c) Weekly first contact resolution rate.</li> <li>d) Weekly second contact resolution rate.</li> <li>e) Turnaround Time (TAT) for processing all enrollment data files received from Plan's EES Vendor.</li> <li>f) TAT for completing manual enrollment updates.</li> <li>g) Enrollment accuracy rate for the current month.</li> <li>h) Number and percentage of clean claims processed ≤ 30 days.</li> <li>i) Number and percentage of claims processed &gt; 30 days.</li> <li>j) Number and percentage of claims processed &gt; 0 days.</li> <li>k) Number and percentage of claims processed &gt; 90 days.</li> </ul> </li> </ol>	1	1	1
5.2.11.2.b.xvi.2)	<ol> <li>A Quarterly Web Trends Report that provides statistics on Plan Members transaction history compared to Vendors' Book of Business data.</li> </ol>	1	1	1
5.2.11.2.b.xvii.	Vendor will provide each of the following Recovery and Special Investigation reports or reporting packages. The method for providing the report will be determined during implementation.			

5.2 Technical Proposal Requirements and Specifications				
5.2.11 Reporting	48 maximum points Confirm = 1 Does Not Confirm = 0			
5.2.11.2 Services		Aetna	BCBSNC	UMR
	<ol> <li>Monthly recovery reporting package that includes, but it not limited to the following:         <ul> <li>a) Recovery or pre-prepayment claim types (Examples: COB, Duplicate Claims, Pricing, etc.).</li> <li>b) Total requested or saved, by recovery type and recovery subcontractor.</li> <li>c) Total received, by recovery type and recovery subcontractor included Plan recovery Vendors. (Example: The Plan's Subrogation Vendor's results included in reporting package alongside Vendor's other recovery results.)</li> <li>d) Total by subcontractor, including Plan recovery Vendors.</li> <li>e) Quarter and year to date results.</li> <li>f) Trends.</li> </ul> </li> </ol>			
5.2.11.2.b.xvii.1)	g) If available, benchmark data.	1	1	1
	<ul> <li>2) Monthly Plan specific investigation reports that include, but are not limited to, the following data: <ul> <li>a) Name of provider.</li> <li>b) Number of Members impacted.</li> <li>c) Date case opened.</li> <li>d) Basis for review.</li> <li>e) Summary of case.</li> <li>f) Status of the case.</li> <li>g) Total projected Plan claims dollars associated with the case.</li> <li>h) Upon final resolution, dollars to be recovered and any projected savings from future avoidance of similar</li> </ul> </li> </ul>			
5.2.11.2.b.xvii.2)	claims.	1	1	1

5.2 Technical Proposal Requirements and Specifications				
5.2.11 Reporting	48 maximum points Confirm = 1 Does Not Confirm = 0			
5.2.11.2 Services		Aetna	BCBSNC	UMR
5.2.11.2.b.xvii.3)	<ul> <li>3) A quarterly medical audit repayment report that includes, but is not limited to, the following data: <ul> <li>a) Date of Service.</li> <li>b) Member Name.</li> <li>c) Subscriber Number.</li> <li>d) Claim Number.</li> <li>e) Original Paid Amount.</li> <li>f) Appropriate Paid Amount.</li> <li>g) Overpayment Amount.</li> <li>h) Amount Repaid to the Plan.</li> <li>i) Total Amount Repaid to Plan from all Claims Across All Members for Quarter.</li> <li>j) Cumulative Amount Repaid to Plan from all Claims Across All Members for YTD.</li> </ul> </li> </ul>	1	1	1
5.2.11 Reporting	Total Score out of possible 48 points.	48	48	48